

# Making Decisions under Model Misspecification\*

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## Abstract

We use decision theory to confront uncertainty that is sufficiently broad to incorporate “models as approximations.” We presume the existence of a featured collection of what we call “structured models” that have explicit substantive motivations. The decision maker confronts uncertainty through the lens of these models, but also views these models as simplifications, and hence, as misspecified. We extend the max-min analysis under model ambiguity to incorporate the uncertainty induced by acknowledging that the models used in decision-making are simplified approximations. Formally, we provide an axiomatic rationale for a decision criterion that incorporates model misspecification concerns.

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*Come l'araba fenice:  
che vi sia, ciascun lo dice;  
dove sia, nessun lo sa.*<sup>1</sup>

## 1 Introduction

The consequences of a decision may depend on exogenous contingencies and uncertain outcomes that are outside the control of a decision maker. This uncertainty takes on many forms. Economic applications typically feature *risk*, where the decision maker knows probabilities but not necessarily outcomes. Statisticians and econometricians have long wrestled with how to confront *ambiguity* over models or unknown parameters within a model. Each model is itself a simplification or an approximation designed to guide or enhance our understanding of some underlying phenomenon of interest. Thus, the model, by its very nature, is *misspecified*, but in typically uncertain ways. How should a decision maker acknowledge model misspecification in a way that guides the use of purposefully simplified models sensibly? This concern has certainly been on the radar screen of statisticians and control theorists, but it has been largely absent in formal approaches to decision theory.<sup>2</sup> Indeed, the statisticians Box and Cox have both stated the challenge succinctly in complementary ways:

Since all models are wrong, the scientist must be alert to what is importantly wrong. It is inappropriate to be concerned about mice when there are tigers abroad. Box (1976).

... it does not seem helpful just to say that all models are wrong. The very word “model” implies simplification and idealization. The idea that complex physical, biological or sociological systems can be exactly described by a few formulae is patently absurd. The construction of idealized representations that capture important stable aspects of such systems is, however, a vital part of general scientific analysis and statistical models, especially substantive ones ... Cox (1995).

While there are formulations of decision and control problems that intend to confront model misspecification, the aim of this paper is: (i) to develop an axiomatic approach that will provide a rigorous guide for applications and (ii) to enrich formal decision theory when applied to environments with uncertainty through the guise of models.

In this paper, we explore formally decision making with multiple models, each of which is allowed to be misspecified. We follow Hansen and Sargent (2020) by referring to these multiple

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<sup>1</sup>“Like the Arabian phoenix: that it exists, everyone says; where it is, nobody knows.” A passage from a libretto of Pietro Metastasio.

<sup>2</sup>In Hansen (2014) and Hansen and Marinacci (2016) three kinds of uncertainty are distinguished based on the knowledge of the decision maker, the most challenging being model misspecification viewed as uncertainty induced by the approximate nature of the models under consideration.

models as “structured models.” These structured models are ones that are explicitly motivated or featured, such as ones with substantive motivation or scientific underpinnings, consistent with the use of the term “models” by Box and Cox. They may be based on scientific knowledge relying on empirical evidence and theoretical arguments or on revealing parameterizations of probability models with parameters that are interpretable to the decision maker. In posing decision problems formally, it is often assumed, following Wald (1950), that the correct model belongs to the set of models that decision makers posit. The presumption that a decision maker identifies, among their hypotheses, the correct model is often questionable – recalling the initial quotation, the correct model is often a decision maker phoenix. We embrace, rather than push aside, the “models are approximations” perspective of many applied researchers, as articulated by Box, Cox and others. To explore misspecification formally, we introduce a potentially rich collection of probability distributions that depict possible representations of the data without formal substantive motivation. We refer to these as “unstructured models.” We use such alternative models as a way to capture how models could be misspecified.<sup>3</sup>

This distinction between structured and unstructured is central to the analysis in this paper and is used to distinguish aversion to ambiguity over models and aversion to potential model misspecification. At a decision-theoretic level, a proper analysis of misspecification concerns has remained elusive so far. Indeed, many studies dealing with economic agents confronting model misspecification still assume that they are conventional expected utility decision makers who do not address formally potential model misspecification concerns in their preference ordering.<sup>4</sup> We extend the analysis of Hansen and Sargent (2020) by providing an axiomatic underpinning for a corresponding decision theory along with a representation of the implied preferences that can guide applications. In so doing, we show an important connection with the analysis of subjective and objective rationality of Gilboa et al. (2010).

**Criterion** This paper proposes a first decision-theoretic analysis of decision making under model misspecification. We consider a classic setup in the spirit of Wald (1950), but relative to his seminal work we explicitly remove the assumption that the correct model belongs to the set of posited models and we allow for nonneutrality toward this feature. More formally, we assume that decision makers posit a set  $Q$  of *structured* (probabilistic) *models*  $q$  on states, motivated by their information, but they are afraid that none of them is correct and so face model misspecification. For this reason, decision makers contemplate what we call *unstructured models* in ranking acts  $f$ , according to a conservative decision criterion<sup>5</sup>

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \quad (1)$$

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<sup>3</sup>Such a distinction is also present in earlier work by Hansen and Sargent (2007) and Hansen and Miao (2018) but without specific reference to the terms “structured” and “unstructured.”

<sup>4</sup>See, e.g., Esponda and Pouzo (2016) and Fudenberg et al. (2017).

<sup>5</sup>Throughout the paper  $\Delta$  denotes the set of all probabilities (Section 2.1).

To interpret this problem, let

$$c_Q(p) = \min_{q \in Q} c(p, q)$$

where we presume that  $c_Q(q) = 0$  when  $q \in Q$ . In this construction,  $c_Q(p)$  is a (Hausdorff) distance between a model  $p$  and the posited compact set  $Q$  of structured models. This distance is nonzero if and only if  $p$  is unstructured, that is,  $p \notin Q$ . More generally,  $p$ 's that are closer to the set of structured models  $Q$  have a less adverse impact on the preferences, as is evident by rewriting (1) as:

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c_Q(p) \right\}$$

This representation is a special case of the variational representation axiomatized by Maccheroni et al. (2006). The unstructured models are statistical artifacts that allow the decision maker to assess formally the potential consequences of misspecification as captured by the construction of  $c_Q$ . In this paper we provide a formal interpretation of  $c_Q$  as an index of misspecification fear: the lower the index, the higher the fear.<sup>6</sup>

**A protective belt** When  $c$  takes the entropic form  $\lambda R(p||q)$ , with  $\lambda > 0$ , criterion (1) takes the form

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} \quad (2)$$

proposed by Hansen and Sargent (2020). It is the most tractable version of criterion (1), which for a singleton  $Q$  further reduces to a standard multiplier criterion a la Hansen and Sargent (2001, 2008). By exchanging orders of minimization, we preserve this tractability and provide a revealing link to this earlier research,

$$\min_{q \in Q} \left\{ \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda R(p||q) \right\} \right\} \quad (3)$$

The inner minimization problem gives rise to the minimization problem featured by Hansen and Sargent (2001, 2008) to confront the potential misspecification of a given probability model  $q$ .<sup>7</sup> Unstructured models lack the substantive motivation of structured models, yet in (1) they act as a protective belt against model misspecification. The importance of their role is proportional (as quantified by  $\lambda$ ) to their proximity to the set  $Q$ , a measure of their plausibility in view of the decision maker information. The outer minimization over structured models is the counterpart to the Wald (1950) and the more general Gilboa and Schmeidler (1989) max-min criterion.

Our analysis provides a decision-theoretic underpinning for incorporating misspecification concerns in a distinct way from ambiguity aversion. Observe that misspecification fear is absent

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<sup>6</sup>To ease terminology, we often refer to “misspecification” rather than “model misspecification.”

<sup>7</sup>The Hansen and Sargent (2001, 2008) formulation of preferences builds on extensive literature in control theory starting with Jacobson (1973)'s deterministic robustness criterion and a stochastic extension given by Petersen et al. (2000), among several others.

when the index  $\min_{q \in Q} c(p, q)$  equals the indicator function  $\delta_Q$  of the set of structured models  $Q$ , that is,

$$\min_{q \in Q} c(p, q) = \begin{cases} 0 & \text{if } p \in Q \\ +\infty & \text{else} \end{cases}$$

In this case, which corresponds to  $\lambda = +\infty$  in (2), criterion (1) takes a max-min form:

$$V(f) = \min_{q \in Q} \int u(f) dq$$

This max-min criterion thus characterizes decision makers who confront model misspecification but are not concerned by it, so are misspecification neutral (see Section 4.1). The criterion in (1) may thus be viewed as representing decision makers who use a more prudential variational criterion (1) than if they were to max-minimize over the set of structured models which they posited. In particular, the farther away an unstructured model is from the set  $Q$  (so the less plausible it is), the less it is weighted in the minimization.

**Axiomatics** We use the entropic case (2) to outline our axiomatic approach. Start with a singleton  $Q = \{q\}$ . Decision makers, being afraid that the reference model  $q$  might not be correct, contemplate also unstructured models  $p \in \Delta$  and rank acts  $f$  according to the multiplier criterion

$$V_{\lambda, q}(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda R(p||q) \right\} \quad (4)$$

Here the positive scalar  $\lambda$  is interpreted as an index of misspecification fear. When decision makers posit a nonsingleton set  $Q$  of structured models, but are concerned that none of them is correct, the multiplier criterion (4) then gives only an incomplete *dominance relation*:

$$f \succ^* g \iff V_{\lambda, q}(f) \geq V_{\lambda, q}(g) \quad \forall q \in Q \quad (5)$$

With (5), decision makers can safely regard  $f$  better than  $g$ . This type of ranking has, however, little traction because of the incomplete nature of  $\succ^*$ . Nonetheless, the burden of choice will have decision makers to select between alternatives, be they rankable by  $\succ^*$  or not. A cautious way to complete the binary relation  $\succ^*$  is given by the preference  $\succ$  represented by (2), or equivalently by (3). This criterion thus emerges in our analysis as a cautious completion of a multiplier dominance relation  $\succ^*$ . Suitably extended to a general preference pair  $(\succ^*, \succ)$ , this approach permits to axiomatize criterion (1) as the representation of the behavioral preference  $\succ$  and the unanimity criterion

$$f \succ^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q$$

as the representation of the incomplete dominance relation  $\succ^*$ .

## 2 Preliminaries

### 2.1 Mathematics

**Basic notions** We consider a non-trivial *event  $\sigma$ -algebra*  $\Sigma$  in a *state space*  $S$  and denote by  $B_0(\Sigma)$  the space of  $\Sigma$ -measurable simple functions  $\varphi : S \rightarrow \mathbb{R}$ , endowed with the supnorm  $\|\cdot\|_\infty$ . The dual of  $B_0(\Sigma)$  can be identified with the space  $ba(\Sigma)$  of all bounded finitely additive measures on  $(S, \Sigma)$ .

We denote by  $\Delta$  the set of probabilities in  $ba(\Sigma)$  and endow  $\Delta$  and any of its subsets with the weak\* topology. In particular,  $\Delta^\sigma$  denotes the subset of  $\Delta$  formed by the countably additive probability measures. Given a subset  $Q$  in  $\Delta$ , we denote by  $\Delta^{\ll}(Q)$  the collection of all probabilities  $p$  which are absolutely continuous with respect to  $Q$ , that is, if  $A \in \Sigma$  and  $q(A) = 0$  for all  $q \in Q$ , then  $p(A) = 0$ . Moreover,  $\Delta^\sigma(q)$  denotes the set of elements of  $\Delta^\sigma$  which are absolutely continuous with respect to a single  $q \in \Delta^\sigma$ , i.e.,  $\Delta^\sigma(q) = \{p \in \Delta^\sigma : p \ll q\}$ . Unless otherwise specified, all the subsets of  $\Delta$  are to be intended non-empty.

The (convex analysis) indicator function  $\delta_C : \Delta \rightarrow [0, \infty]$  of a convex subset  $C$  of  $\Delta$  is defined by

$$\delta_C(p) = \begin{cases} 0 & \text{if } p \in C \\ +\infty & \text{else} \end{cases}$$

Throughout we adopt the convention  $0 \cdot \pm\infty = 0$ .

The *effective domain* of  $f : C \rightarrow (-\infty, \infty]$ , denoted by  $\text{dom } f$ , is the set  $\{p \in C : f(p) < \infty\}$  where  $f$  takes on a finite value. The function  $f$  is:

- (i) *grounded* if the infimum of its image is 0, i.e.,  $\inf_{p \in C} f(p) = 0$ ;
- (ii) *strictly convex* if, given any distinct  $p, q \in C$ , we have  $f(\alpha p + (1 - \alpha)q) < \alpha f(p) + (1 - \alpha)f(q)$  for all  $\alpha \in (0, 1)$  such that  $\alpha p + (1 - \alpha)q \in \text{dom } f$ .

**Divergences and statistical distances** Given a subset  $Q$  of  $\Delta^\sigma$ , a function  $c : \Delta \times Q \rightarrow [0, \infty]$  is a *statistical distance for*  $Q$  if

- (i) the sections  $c_q : \Delta \rightarrow [0, \infty]$  are grounded, lower semicontinuous and convex for all  $q \in Q$ ;
- (ii)  $c(p, q) = 0$  if and only if  $p = q$ .

By a “statistical distance” we do not restrict ourselves to a metric.<sup>8</sup> A statistical distance for  $Q$  is *variational* if:

- (iii) the function  $c_Q : \Delta \rightarrow [0, \infty]$  given by  $c_Q(\cdot) = \min_{q \in Q} c(\cdot, q)$  is well defined, grounded, lower semicontinuous and convex.

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<sup>8</sup>In particular, given  $p, q \in Q$ ,  $c(p, q)$  is not necessarily equal to  $c(q, p)$ .

Next we report an important property of variational statistical distances for  $Q$ .

**Lemma 1** *If  $c$  is a variational statistical distance for  $Q$ , then  $c_Q^{-1}(0) = Q$ , that is,  $c_Q(p) = 0$  if and only if  $p \in Q$ .*

In particular,  $c_Q(p)$  is an Hausdorff statistical distance between  $p$  and  $Q$ . In light of this lemma, we say that a function  $c : \Delta \times Q \rightarrow [0, \infty]$  is a *variational pseudo-statistical distance* for  $Q$  if it satisfies (i), (iii) and  $c_Q^{-1}(0) = Q$ . It is a weakening of the notion of variational statistical distance that will come in handy later on.

The next lemma provides a simple condition for a function  $c : \Delta \times Q \rightarrow [0, \infty]$  to be a variational statistical distance for  $Q$ .

**Lemma 2** *Let  $Q$  be a compact and convex subset of  $\Delta^\sigma$ . A lower semicontinuous and convex function  $c : \Delta \times Q \rightarrow [0, \infty]$  is a variational statistical distance for  $Q$  if and only if it satisfies the distance property:*

$$c(p, q) = 0 \iff p = q \tag{6}$$

A (variational) statistical distance for  $Q$  is a (variational) *divergence* for  $Q$  if, for each  $q \in Q$ ,

(iv)  $c(p, q) < \infty$  only if  $p \ll q$ .

The divergences that we consider thus assign an infinite penalty when  $p$  is not absolutely continuous with respect to  $q$ .

So far we considered statistical distances for a given set  $Q$ . When the set  $Q$  may vary, we need a “universal” notion that ensures consistency across such sets. To this end, we say that a statistical distance

$$c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$$

defined on the entire Cartesian product  $\Delta \times \Delta^\sigma$  is a (*universal*) *variational divergence* if its restriction to each compact and convex subset  $Q$  of  $\Delta^\sigma$  is a variational divergence for  $Q$ . To present a well-known class of variational divergences, given a continuous strictly convex function  $\phi : [0, \infty) \rightarrow [0, \infty)$ , with  $\phi(1) = 0$  and  $\lim_{t \rightarrow \infty} \phi(t)/t = +\infty$ , define a  $\phi$ -*divergence*  $D_\phi : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  by

$$D_\phi(p||q) = \begin{cases} \int \phi\left(\frac{dp}{dq}\right) dq & \text{if } p \in \Delta^\sigma(q) \\ +\infty & \text{otherwise} \end{cases}$$

under the conventions  $0/0 = 0$  and  $\ln 0 = -\infty$ .<sup>9</sup> The most important example of  $\phi$ -divergence is the *relative entropy* given by  $\phi(t) = t \ln t - t + 1$  and denoted by  $R(p||q)$ .<sup>10</sup> Another important

<sup>9</sup>The function  $dp/dq$  is any version of the Radon-Nikodym derivative of  $p$  with respect to  $q$ .

<sup>10</sup>Given the conventions  $0/0 = 0 \cdot \pm\infty = 0$ , it holds  $\phi(0) = 0 \ln 0 - 0 + 1 = 0 \cdot -\infty + 1 = 1$ .

example is the *Gini relative index* given by the quadratic function  $\phi(t) = (t - 1)^2 / 2$  and denoted by  $\chi^2(p||q)$ .

A  $\phi$ -divergence  $D_\phi : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  is lower semicontinuous and convex.<sup>11</sup> Next we show that it is a variational divergence.

**Lemma 3** *Let  $Q$  be a compact and convex subset of  $\Delta^\sigma$ . A restricted  $\phi$ -divergence  $D_\phi : \Delta \times Q \rightarrow [0, \infty]$  is a variational divergence for  $Q$ .*

Given a coefficient  $\lambda \in (0, \infty]$ , the function  $\lambda D_\phi : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  is also a variational divergence. In particular, when  $\lambda = \infty$  we have

$$(\infty) D_\phi(p||q) = \delta_{\{q\}}(p) = \begin{cases} 0 & \text{if } p = q \\ \infty & \text{else} \end{cases}$$

because of the convention  $0 \cdot \infty = 0$ .

## 2.2 Decision theory

**Setup** We consider a generalized Anscombe and Aumann (1963) setup where a decision maker chooses among uncertain alternatives described by (simple) acts  $f : S \rightarrow X$ , which are  $\Sigma$ -measurable simple (i.e., finite-valued) functions from a *state space*  $S$  to a *consequence space*  $X$ . This latter set is assumed to be a non-empty convex subset of a vector space (for instance,  $X$  is the set of all simple lotteries defined on a prize space). The triple

$$(S, \Sigma, X) \tag{7}$$

forms an (Anscombe-Aumann) *decision framework*.

Let us denote by  $\mathcal{F}$  the set of all acts. Given any consequence  $x \in X$ , we denote by  $x \in \mathcal{F}$  also the constant act that takes value  $x$ . Thus, with a standard abuse of notation, we identify  $X$  with the subset of constant acts in  $\mathcal{F}$ . Given a function  $u : X \rightarrow \mathbb{R}$ , we denote by  $\text{Im } u$  its image. Observe that  $u \circ f \in B_0(\Sigma)$  when  $f \in \mathcal{F}$ .

A preference  $\succsim$  is a binary relation on  $\mathcal{F}$  that satisfies the so-called *basic conditions* (cf. Gilboa et al., 2010), i.e., it is:

- (i) *reflexive* and *transitive*;
- (ii) *monotone*: if  $f, g \in \mathcal{F}$  and  $f(s) \succsim g(s)$  for all  $s \in S$ , then  $f \succsim g$ ;
- (iii) *continuous*: if  $f, g, h \in \mathcal{F}$ , the sets

$$\{\alpha \in [0, 1] : \alpha f + (1 - \alpha) g \succsim h\} \quad \text{and} \quad \{\alpha \in [0, 1] : h \succsim \alpha f + (1 - \alpha) g\}$$

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<sup>11</sup>See Chapter 1 of Liese and Vajda (1987). We refer to this book for properties of  $\phi$ -divergences.



are closed;

(iv) *non-trivial*: there exist  $f, g \in \mathcal{F}$  such that  $f \succ g$ .

Moreover, a preference  $\succsim$  is *unbounded* if, for each  $x, y \in X$  with  $x \succ y$ , there exist  $z, z' \in X$  such that

$$\frac{1}{2}z + \frac{1}{2}y \succsim x \succ y \succsim \frac{1}{2}x + \frac{1}{2}z'$$

Bets are binary acts that play a key role in decision theory. Formally, given any two prizes  $x \succ y$ , a bet on an event  $A$  is the act  $xAy$  defined by

$$xAy(s) = \begin{cases} x & \text{if } s \in A \\ y & \text{else} \end{cases}$$

In words, a bet on event  $A$  is a binary act that yields a more preferred consequence if  $A$  obtains.

**Comparative uncertainty aversion** As in Ghirardato and Marinacci (2002), given two preferences  $\succsim_1$  and  $\succsim_2$  on  $\mathcal{F}$ , we say that  $\succsim_1$  is *more uncertainty averse than*  $\succsim_2$  if, for each consequence  $x \in X$  and act  $f \in \mathcal{F}$ ,

$$f \succsim_1 x \implies f \succsim_2 x$$

In words, a preference is more uncertainty averse than another one if, whenever this preference is “bold enough” to prefer an uncertain alternative over a sure one, so does the other one.

**Decision criteria** A complete preference  $\succsim$  on  $\mathcal{F}$  is *variational* if it is represented by a decision criterion  $V : \mathcal{F} \rightarrow \mathbb{R}$  given by

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c(p) \right\} \quad (8)$$

where the affine utility function  $u$  is non-constant and the index of uncertainty aversion  $c : \Delta \rightarrow [0, \infty]$  is grounded, lower semicontinuous and convex. In particular, given two unbounded variational preferences  $\succsim_1$  and  $\succsim_2$  on  $\mathcal{F}$  that share the same  $u$ , but different indexes  $c_1$  and  $c_2$ , we have that  $\succsim_1$  is more uncertainty averse than  $\succsim_2$  if and only if  $c_1 \leq c_2$  (see Maccheroni et al., 2006, Propositions 6 and 8).

When the function  $c$  has the entropic form  $c(p, q) = \lambda R(p||q)$  with respect to a reference probability  $q \in \Delta^\sigma$ , criterion (8) takes the *multiplier* form

$$V_{\lambda, q}(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda R(p||q) \right\}$$

analyzed by Hansen and Sargent (2001, 2008).<sup>12</sup> If, instead, the function  $c$  has the indicator form  $\delta_C$ , with  $C$  compact and convex, criterion (8) takes the *max-min* form

$$V(f) = \min_{p \in C} \int u(f) dp$$

axiomatized by Gilboa and Schmeidler (1989).

All these criteria are here considered in their classical interpretation, so Waldean for the max-min criterion, in which the elements of  $\Delta$  are interpreted as models.

## 3 Models and preferences

### 3.1 Models

The consequences of the acts among which decision makers have to choose depend on exogenous states that are outside their control. They know that states obtain according to a probabilistic model described by a probability measure in  $\Delta$ , the so-called *true* or *correct model*. If decision makers knew the true model, they would confront only risk, which is the randomness inherent to the probabilistic nature of the model. Our decision makers, unfortunately, may not know the true model. Yet, they are able to posit a set of *structured* probabilistic models  $Q$ , based on their information (which might well include existing scientific theories, say economic or physical), that form a set of alternative hypotheses regarding the true model. It is a classical assumption, in the spirit of Wald (1950), in which  $Q$  is a set of posited hypotheses about the probabilistic behavior of a, natural or social, phenomenon of interest.

A *classical decision framework* is described by a quartet:

$$(S, \Sigma, X, Q) \tag{9}$$

in which a set  $Q$  of models is added to a standard decision framework (7). The true model might not be in  $Q$ , that is, the decision makers information may be unable to pin it down. Throughout the paper we assume that decision makers know this limitation of their information and so confront model misspecification.<sup>13</sup> This is in contrast with Wald (1950) and most of the subsequent decision-theoretic literature, which assumes that decision makers either know the true model and so face risk or, at least, know that the true model belongs to  $Q$  and so face model ambiguity.<sup>14</sup>

In Theorem 1, but not in Theorem 2, we assume that  $Q$  is a convex subset of  $\Delta^\sigma$ . As

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<sup>12</sup>Strzalecki (2011) provides the behavioral assumptions that characterize multiplier preferences among variational preferences.

<sup>13</sup>Aydogan et al. (2018) propose an experimental setting that reveals the relevance of model misspecification for decision making.

<sup>14</sup>The model ambiguity (or uncertainty) literature is reviewed in Marinacci (2015).

usual, convexity significantly simplifies the analysis. Yet, conceptually it is not an innocuous property: a hybrid model that mixes two structured models can only be less well motivated than either of them. Decision criterion (1), however, accounts for the lower appeal of hybrid models when  $c(p, q)$  is also convex in  $q$  (as, for instance, when  $c$  is a  $\phi$ -divergence). To see why, observe that  $\min_{p \in \Delta} \{ \int u(f) dp + c(p, q) \}$  is, for each act  $f$ , convex in  $q$ . In turn, this implies that hybrid models negatively affect criterion (1). This negative impact of mixing thus features an “aversion to model hybridization” attitude, behaviorally captured by axiom A.8. Remarkably, the relative entropy criterion (2) turns out to be neutral to model hybridization. In this important special case, the assumption of convexity of  $Q$  is actually without any loss of generality (as Appendix B.2 clarifies).

Convexity of  $Q$  can be also justified in a robust Bayesian interpretation of our analysis that regards  $Q$  as the set of the so-called predictive distributions, which are combinations of “primitive” models (typically extreme points of  $Q$ ) weighted according to alternative priors over them. For instance, if the primitive models describe states through i.i.d. processes, the elements of  $Q$  describe them via exchangeable processes that combine primitive models and priors (as in the Hewitt and Savage, 1955, version of the de Finetti Representation Theorem). Under this interpretation, the  $p$ ’s are introduced to provide a protective shield for each of the predictive distributions constructed from the alternative priors that are considered.

### 3.2 Preferences

We consider a two-preference setup, as in Gilboa et al. (2010), with a mental preference  $\succsim^*$  and a behavioral preference  $\succsim$ .

**Definition 1** *A preference  $\succsim$  is (subjectively) rational if it is:*

- a. complete;*
- b. risk independent: if  $x, y, z \in X$  and  $\alpha \in (0, 1)$ , then  $x \sim y$  implies  $\alpha x + (1 - \alpha) z \sim \alpha y + (1 - \alpha) z$ .*

The behavioral preference  $\succsim$  governs the decision maker choice behavior and so it is natural to require it to be complete because, eventually, the decision maker has to choose between alternatives (burden of choice). It is subjectively rational because, in an “argumentative” perspective, the decision maker cannot be convinced that it leads to incorrect choices. Risk independence ensures that  $\succsim$  is represented on the space of consequences  $X$  by an affine utility function  $u : X \rightarrow \mathbb{R}$ , for instance an expected utility functional when  $X$  is the set of simple lotteries. So, risk is addressed in a standard way and we abstract from non-expected utility issues.

The mental preference  $\succsim^*$  on  $\mathcal{F}$  represents the decision maker’s “genuine” preference over acts, so it has the nature of a dominance relation for the decision maker. As such, it might well not be complete because of the decision maker inability to compare some pairs of acts.

**Definition 2** A preference  $\succsim^*$  is a dominance relation (or is objectively rational) if it is:

- a. *c-complete*: if  $x, y \in X$ , then  $x \succsim^* y$  or  $y \succsim^* x$ ;
- b. *completeness*: when  $Q$  is a singleton, if  $f, g \in \mathcal{F}$ , then  $f \succsim^* g$  or  $g \succsim^* f$ ;
- c. *weak c-independent*: if  $f, g \in \mathcal{F}$ ,  $x, y \in X$  and  $\alpha \in (0, 1)$ ,

$$\alpha f + (1 - \alpha)x \succsim^* \alpha g + (1 - \alpha)x \implies \alpha f + (1 - \alpha)y \succsim^* \alpha g + (1 - \alpha)y$$

- d. *convex*: if  $f, g, h \in \mathcal{F}$  and  $\alpha \in (0, 1)$ ,

$$f \succsim^* h \text{ and } g \succsim^* h \implies \alpha f + (1 - \alpha)g \succsim^* h$$

If  $f \succsim^* g$  we say that  $f$  dominates  $g$  (strictly if  $f \succ^* g$ ). It is objectively rational because the decision maker can convince others of its reasonableness, for instance through arguments based on scientific theories (a case especially relevant for our purposes). Momentarily, axiom A.3 will further clarify its nature. The dominance relation is, axiomatically, a variational preference which is not required to be complete, unless  $Q$  is a singleton.<sup>15</sup> When  $Q$  is a singleton, the dominance relation is complete and yet, because of model misspecification, satisfies only a weak form of independence. In other words, in our approach model misspecification may cause violations of the independence axiom for the dominance relation. Later in the paper, Section 4.2 will further discuss this important feature of our analysis.

Along with the classical decision framework (9), the preferences  $\succsim^*$  and  $\succsim$  form a *two-preference classical decision environment*

$$(S, \Sigma, X, Q, \succsim^*, \succsim) \tag{10}$$

The next two assumptions, which we take from Gilboa et al. (2010), connect the two preferences  $\succsim^*$  and  $\succsim$ .

A.1 *Consistency*. For all  $f, g \in \mathcal{F}$ ,

$$f \succsim^* g \implies f \succsim g$$

---

<sup>15</sup>Convexity is stronger than uncertainty aversion a la Schmeidler (1989), which merely requires that  $f \sim^* g$  implies  $\alpha f + (1 - \alpha)g \succsim^* g$  for all  $\alpha \in (0, 1)$ . Yet, convexity and uncertainty aversion coincide under completeness (see, e.g., Lemma 56 of Cerreia-Vioglio et al., 2011b).

Consistency asserts that, whenever possible, the mental ranking informs the behavioral one. The next condition says that the decision maker opts, by default, for a sure alternative  $x$  over an uncertain one  $f$ , unless the dominance relation says otherwise.

A.2 *Caution.* For all  $x \in X$  and all  $f \in \mathcal{F}$ ,

$$f \not\prec^* x \implies x \succ f$$

Unlike the previous assumptions, the next two are peculiar to our analysis. They both link  $Q$  to the two preferences  $\succ^*$  and  $\succ$  of the decision maker. We begin with the dominance relation  $\succ^*$ . Here we write  $f \stackrel{Q}{=} g$  when  $q(f = g) = 1$  for all  $q \in Q$ , i.e.,  $f$  and  $g$  are equal almost everywhere according to each structured model.

A.3 *Objective  $Q$ -coherence.* For all  $f, g \in \mathcal{F}$ ,

$$f \stackrel{Q}{=} g \implies f \sim^* g$$

This axiom provides a preferential translation of the special status of structured models over unstructured ones: if they all regard two acts to be almost surely identical, the decision maker’s “genuine” preference  $\succ^*$  follows suit and ranks them indifferent.

Previously, we noted that for some applications it may be important to allow the set of structured models,  $Q$ , not to be convex. Nevertheless, the convex hull,  $\overline{\text{co}}Q$ , of  $Q$  will play an important role in our next axiom.<sup>16</sup> Even when  $Q$  is not convex, we assign a special role to the probabilities in its convex hull relative to other unstructured models. Our rationale is that hybrid models retain an epistemic status and are more than just statistical artifacts used to assess model misspecification.<sup>17</sup>

To introduce our next axiom, recall that a rational preference  $\succ$  satisfies risk independence and thus admits an affine utility function  $u : X \rightarrow \mathbb{R}$  that can be used to represent it over consequences as an expected utility.<sup>18</sup> Given a model  $p \in \Delta$  and an act  $f$ , we define an indifference class  $X_f^p \subseteq X$  of consequences  $x_f^p$  via the equality

$$u(x_f^p) = \int u(f) dp \tag{11}$$

We can interpret each  $x_f^p$  as a consequence that would be indifferent, so equivalent, to act  $f$  if  $p$  were the correct model. By constructing these equivalent consequences for alternative acts

<sup>16</sup>The need to consider the w\*-closure of the convex hull is a technical detail (with a finite set  $Q$  we can just consider convex hulls).

<sup>17</sup>In the robust Bayesian perspective previously discussed, the elements of  $\overline{\text{co}}Q$  are the predictive distributions determined by alternative priors over  $Q$ .

<sup>18</sup>Under the usual identification of constant acts with consequences.

and models, our next axiom relates the posited set of models  $Q$  with the behavioral preference  $\succsim$ .

A.4 *Subjective  $Q$ -coherence.* For all  $f \in \mathcal{F}$  and all  $x \in X$ , we have

$$x \succ^* x_f^p \implies x \succ f$$

if and only if  $p \in \overline{\text{co}}Q$ .

In words,  $p \in \Delta$  is a structured or hybrid model, so belongs to  $\overline{\text{co}}Q$ , if and only if decision makers take it seriously, that is, they never choose an act  $f$  that would be strictly dominated if  $p$  were the correct model. Such a salience of  $p$  for the decision makers' preference is the preferential footprint of a structured or hybrid model that decision makers take seriously under consideration because of its epistemic status – as opposed to a purely unstructured model, which they regard as a mere statistical artifact with no epistemic content.

More can be said in the original Anscombe-Aumann setting. For a given model  $p \in \Delta$  and act  $f$ , we construct the integral  $\int f dp$ , which is a lottery that describes the prize distribution induced by act  $f$  when states are generated by model  $p \in \Delta$ .<sup>19</sup> If  $u : X \rightarrow \mathbb{R}$  is any affine utility function that represents  $\succsim$  on  $X$ , then this integral obviously satisfies (11). This particular construction adds further clarity to axiom A.4 because it identifies one lottery in the indifference class  $X_f^p$  that depends directly on the model  $p$ . This axiom can now be written as

$$x \succ^* \int f dp \implies x \succ f$$

As an additional benefit, this formulation makes it clear that the definition of  $x_f^p$  is independent of the choice in (11) of the specific utility  $u$  that represents  $\succsim$  on  $X$ .

## 4 Representation with given structured information

We now show how the assumptions on the mental and behavioral preferences permit to characterize criterion (1) for a given set  $Q$  in  $\Delta^\sigma$ , that is, for a DM's given structured information.

To this end, throughout this section we assume that  $Q$  is a compact and convex set and we say that a variational pseudo-statistical distance  $c : \Delta \times Q \rightarrow [0, \infty]$  is *uniquely null* if, for all  $(p, q) \in \Delta \times Q$ , the sets  $c_p^{-1}(0)$  and  $c_q^{-1}(0)$  are at most singletons.<sup>20</sup> For instance, statistical distances are easily seen to be uniquely null because of the distance property (6).

We are now ready to state our first representation result.

<sup>19</sup>For the simple act  $f = \sum_i 1_{A_i} x_i$ , by definition  $(\int f dp)(z)$  is the probability  $\sum_i p(A_i) x_i(z)$  of obtaining prize  $z$  by choosing  $f$  under  $p$ .

<sup>20</sup>Throughout this section statistical distances  $c : \Delta \times Q \rightarrow [0, \infty]$  are always meant “for  $Q$ .”

**Theorem 1** *Let  $(S, \Sigma, X, Q, \succ^*, \succ)$  be a two-preference classical decision environment, where  $(S, \Sigma)$  is a standard Borel space. The following statements are equivalent:*

- (i)  $\succ^*$  is an unbounded dominance relation and  $\succ$  is a rational preference that are both  $Q$ -coherent and jointly satisfy consistency and caution;
- (ii) there exist an onto affine function  $u : X \rightarrow \mathbb{R}$  and a variational pseudo-statistical distance  $c : \Delta \times Q \rightarrow [0, \infty]$ , with  $\text{dom } c_Q \subseteq \Delta^{\ll}(Q)$ , such that, for all acts  $f, g \in \mathcal{F}$ ,

$$f \succ^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (12)$$

and

$$f \succ g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + \min_{q \in Q} c(p, q) \right\} \quad (13)$$

If, in addition,  $c$  is uniquely null, then  $c : \Delta \times Q \rightarrow [0, \infty]$  can be chosen to be a variational statistical distance.

This result identifies, in particular, the main preferential assumptions underlying a representation of the type

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \quad (14)$$

for the preference  $\succ$ . While this representation is of interest for a general variational pseudo-statistical distance with respect to a set  $Q$ , it is of particular interest when  $c : \Delta \times Q \rightarrow [0, \infty]$  is a variational statistical distance. In this case, the partial ordering  $\succ^*$  is more easily interpreted. Though a technical condition of “unique nullity” is imposed to pin down statistical distances, our representation arguably has more general applicability and captures the preferential underpinning of criterion (14).

The Hausdorff statistical distance  $\min_{q \in Q} c(p, q)$  between  $p$  and  $Q$  is strictly positive if and only if  $p$  is an unstructured model, i.e.,  $p \notin Q$ . In particular, the more distant from  $Q$  is an unstructured model, the more it is penalized as reflected in the minimization problem that criterion (14) features.

**A misspecification index** A behavioral preference  $\succ$  represented by (14) is variational with index  $\min_{q \in Q} c(p, q)$ . So, if two unbounded preferences  $\succ_1$  and  $\succ_2$  represented by (14) share the same  $u$  but feature different statistical distances  $\min_{q \in Q} c_1(p, q)$  and  $\min_{q \in Q} c_2(p, q)$ , then  $\succ_1$  is more uncertainty averse than  $\succ_2$  if and only if

$$\min_{q \in Q} c_1(p, q) \leq \min_{q \in Q} c_2(p, q)$$

In the present “classical” setting we interpret this comparative result as saying that the lower is  $\min_{q \in Q} c(p, q)$ , the higher is the fear of misspecification. Indeed,  $Q$  is fixed and the differences in behavior cannot be due to model ambiguity. We thus regard the function

$$p \mapsto \min_{q \in Q} c(p, q) \tag{15}$$

as an index of aversion to model misspecification and we call it, for short, a *misspecification index*. The lower is this index, the higher is the fear of misspecification.

To further interpret, set  $c_Q(p) = \min_{q \in Q} c(p, q)$ . The index is maximal when

$$c_Q(p) = \delta_Q(p) = \begin{cases} 0 & \text{if } p \in Q \\ +\infty & \text{else} \end{cases}$$

Later we will interpret this maximal case as representing a neutral attitude toward model misspecification (cf. Definition 4). In this case, the decision maker does not care about unstructured models and maximally penalizes them, so they play no role in the decision criterion. In contrast, unstructured models are penalized less, so play a bigger role in the criterion, when the decision maker wants to keep them on the table to express a concern about model misspecification. Comparing two indexes, when

$$c_{1,Q} \leq c_{2,Q}$$

we interpret the lower penalization of unstructured models in  $c_{1,Q}$  as modelling a higher concern for model misspecification.

**Specifications and computability** Two specifications of our representation are noteworthy. First, when  $c$  is the entropic statistical distance  $\lambda R(p||q)$ , with  $\lambda \in (0, \infty]$ , we have the following important special case of our representation

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} \tag{16}$$

which gives tractability to our decision criterion under model misspecification. Specifically, for  $\lambda \in (0, \infty)$ ,<sup>21</sup>

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} = \min_{q \in Q} -\lambda \log \int e^{-\frac{u(f)}{\lambda}} dq \tag{17}$$

This result is well known when  $Q$  is a singleton, that is, when (16) is a standard multiplier criterion.<sup>22</sup>

<sup>21</sup>When  $\lambda = \infty$ , we have  $\min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} = \min_{q \in Q} \int u(f) dq$ .

<sup>22</sup>See Appendix B.2 for the simple proof of (17).



A second noteworthy special case of our representation is the Gini criterion

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} \chi^2(p||q) \right\}$$

Remarkably, we have

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} \chi^2(p||q) \right\} = \min_{q \in Q} \left\{ \int u(f) dq - \frac{1}{2\lambda} \text{Var}_q(u(f)) \right\}$$

for all acts  $f$  for which the *mean-variance* (in utils) criteria on the r.h.s. are monotone. So, the Gini criterion is a monotone version of the max-min mean-variance criterion.

As to computability, in the important case when criterion (1) features a  $\phi$ -divergence, like the specifications just discussed, we need only to know the set  $Q$  to compute it, no integral with respect to unstructured models is needed. This is proved in the next result which is a consequence of a duality formula of Ben-Tal and Teboulle (2007).<sup>23</sup>

**Proposition 1** *Given  $Q \subseteq \Delta^\sigma$  and  $\lambda > 0$ , for each act  $f \in \mathcal{F}$  it holds*

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} D_\phi(p||q) \right\} = \lambda \min_{q \in Q} \sup_{\eta \in \mathbb{R}} \left\{ \eta - \int \phi^* \left( \eta - \frac{u(f)}{\lambda} \right) dq \right\}$$

The r.h.s. formula computes criterion (1) for  $\phi$ -divergences by using only integrals with respect to structured models. This formula substantially simplifies computations and thus confirms the analytical tractability of the previous specifications.

## 4.1 Interpretation of the decision criterion

In the Introduction we outlined a “protective belt” interpretation of decision criterion (14), i.e.,

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\}$$

To elaborate, we begin by observing that the misspecification index (15) has the following bounds

$$0 \leq \min_{q \in Q} c(p, q) \leq \delta_Q(p) \quad \forall p \in \Delta \quad (18)$$

So, fear of misspecification is absent when the misspecification index is  $\delta_Q$  – e.g., when  $\lambda = +\infty$  in (16) – in which case criterion (14) takes a Wald (1950) max-min form

$$V(f) = \min_{q \in Q} \int u(f) dq \quad (19)$$

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<sup>23</sup>Here  $\phi^*$  denotes the convex Fenchel conjugate of  $\phi$ . As usual,  $\phi$  is extended to  $\mathbb{R}$  by setting  $\phi(t) = +\infty$  if  $t < 0$ , in particular  $\phi^*$  is increasing.

This max-min criterion characterizes a decision maker who confronts model misspecification, but is not concerned by it, and exhibits only aversion to model ambiguity. In other words, this Waldean decision maker is a natural candidate to be (model) misspecification neutral. The next limit result further corroborates this insight by showing that, when the fear of misspecification vanishes, the decision maker becomes Waldean.<sup>24</sup>

**Proposition 2** *For each act  $f \in \mathcal{F}$ , we have*

$$\lim_{\lambda \uparrow \infty} \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} = \min_{q \in Q} \int u(f) dq$$

These observations, via bounds and limits, call for a proper decision-theoretic analysis of misspecification neutrality. To this end, note that structured models may be incorrect, yet useful as Box (1976) famously remarked. This motivates the next notion. Recall that act  $xAy$ , with  $x \succ y$ , represents a bet on event  $A$ .

**Definition 3** *A preference  $\succsim$  is bet-consistent if, given any  $x \succ y$ ,*

$$q(A) \geq q(B) \quad \forall q \in Q \implies xAy \succsim xBy$$

*for all events  $A, B \in \Sigma$ .*

Under bet-consistency, a decision maker may fear model misspecification yet regards structured models as good enough to choose to bet on events that they unanimously rank as more likely. Preferences that are bet-consistent can be classified as exhibiting a mild form of fear of model misspecification. The following result shows that an important class of preferences, which includes the ones represented by criterion (16), are bet-consistent.

**Proposition 3** *If  $\lambda \in (0, \infty)$  and  $c = \lambda D_\phi$ , then a preference  $\succsim$  represented by (14) is bet-consistent.*

Next we substantially strengthen bet-consistency by considering all acts, not just bets.

**Definition 4** *A preference  $\succsim$  is (model) misspecification neutral if*

$$\int u(f) dq \geq \int u(g) dq \quad \forall q \in Q \implies f \succsim g$$

*for all acts  $f, g \in \mathcal{F}$ .*

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<sup>24</sup>To ease matters, we state the result in terms of criterion (16). A general version can be easily established via an increasing sequence of misspecification indexes.

In this case, a decision maker trusts models enough so to follow them when they unanimously rank pairs of acts. Fear of misspecification thus plays no role in the decision maker preference, so it is decision-theoretically irrelevant. For this reason, the decision maker attitude toward model misspecification can be classified as neutral. The next result shows that this may happen if and only if the decision maker adopts the max-min criterion (19).

**Proposition 4** *A preference  $\succsim$  represented by criterion (14) is misspecification neutral if and only if it is represented by the max-min criterion (19).*

This result provides the sought-after decision-theoretic argument for the interpretation of the max-min criterion as the special case of decision criterion (14) that corresponds to aversion to model ambiguity, with no fear of misspecification.<sup>25</sup> As remarked in the Introduction, it suggests that a decision maker using criterion (14) may be viewed as a decision maker who, under model ambiguity, would max-minimize over the set of structured models which she posited but that, for fear of misspecification, ends up using the more prudential variational criterion (14). Unstructured models lack the informational status of structured models, yet in the criterion (14) they act as a “protective belt” against model misspecification.

Under this interpretation of the criterion (14), the special multiplier case of a singleton  $Q = \{q\}$  corresponds to a decision maker who, with no fear of misspecification, would adopt the expected utility criterion  $\int u(f) dq$  to confront the risk inherent to  $q$ . In other words, a singleton  $Q$  in (14) corresponds to an expected utility decision maker who fears misspecification.

Summing up, in our analysis decision makers adopt the max-min criterion (19) if they either confront only model ambiguity (an information trait) or are averse to model ambiguity (a taste trait) with no fear of model misspecification.

## 4.2 Interpretation of the dominance relation

As just argued, the singleton  $Q = \{q\}$  special case

$$\min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \tag{20}$$

of decision criterion (14) is an expected utility criterion under fear of misspecification (of the unique posited  $q$ ). Via the relation

$$f \succsim^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \tag{21}$$

the representation theorem thus clarifies the interpretation of  $\succsim^*$  as a dominance relation under model misspecification by showing that it amounts to uniform dominance across all structured

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<sup>25</sup>This result actually holds without any convexity assumption on  $Q$ . The same applies to Propositions 1, 3 and 5 of this section.

models with respect to criterion (20).

It is easy to see that strict dominance amounts to (21), with strict inequality for some  $q \in Q$ . This observation raises a question: is there a notion of dominance that corresponds to strict inequality for all  $q \in Q$ ? To address this question, we introduce a *strong dominance* relation by writing  $f \succ^* g$  if, for all acts  $h, l \in \mathcal{F}$ ,

$$(1 - \delta) f + \delta h \succ^* (1 - \delta) g + \delta l$$

for all small enough  $\delta \in [0, 1]$ .<sup>26</sup> By taking  $h = f$  and  $l = g$ , we have the basic implication

$$f \succ^* g \implies f \succ^* g$$

Strong dominance is a strengthening of strict dominance in which the decision maker can convince others “beyond reasonable doubt.” The next characterization corroborates this interpretation and, at the same time, answers the previous question in the positive.<sup>27</sup>

**Proposition 5** *Let  $c : \Delta \times Q \rightarrow [0, \infty]$  be a statistical distance,  $u : X \rightarrow \mathbb{R}$  an onto and affine function and  $\succ^*$  an unbounded dominance relation represented by (21). For all acts  $f, g \in \mathcal{F}$ , we have  $f \succ^* g$  if and only if there exists  $\varepsilon > 0$  such that*

$$\min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} + \varepsilon \quad \forall q \in Q \quad (22)$$

This characterization shows that  $\succ^*$  and  $\succ^*$  agree on consequences and, more importantly, that

$$f \succ^* g \implies \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} > \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q$$

At the same time, (22) implies

$$f \succ^* g \implies f \succ g \quad (23)$$

We can diagram the relationships among the different dominance notions as follows:

$$\begin{array}{ccccc} \succ^* & \implies & \succ^* & \not\implies & \succ \\ \Downarrow & & \Downarrow & & \\ \succ & \implies & \succ & & \succ \end{array}$$

An instance when

$$f \succ^* g \implies f \succ g \quad (24)$$

<sup>26</sup>Strong dominance has been introduced by Cerreia-Vioglio et al. (2020).

<sup>27</sup>Up to an  $\varepsilon$  that ensures a needed uniformity of the strict inequality across structured models. The result continues to hold even when  $c$  fails to satisfy the distance property  $c(p, q) = 0$  if and only if  $p = q$ .

may fail is the max-min criterion (19).

We close by discussing misspecification neutrality, which in view of Proposition 4 is characterized by the misspecification index  $\min_{q \in Q} c(p, q) = \delta_Q(p)$ .

**Lemma 4** *Let  $c$  be a variational statistical distance  $c : \Delta \times Q \rightarrow [0, \infty]$ . We have  $\min_{q \in Q} c(p, q) = \delta_Q(p)$  if and only if, for each  $q \in Q$ ,  $c(p, q) = \infty$  for all  $p \notin Q$ .*

In words, misspecification neutrality is characterized by a statistical distance that maximally penalizes unstructured models, which end up playing no role. From a statistical distance angle, this confirms that misspecification neutrality is the attitude of a decision maker who confronts model misspecification, but does not care about it (and so has no use for unstructured models).

This angle becomes relevant here because it shows that, under misspecification neutrality, the representation (21) of the dominance relation becomes

$$f \succ^* g \iff \min_{q' \in Q} \left\{ \int u(f) dq' + c(q', q) \right\} \geq \min_{q' \in Q} \left\{ \int u(g) dq' + c(q', q) \right\} \quad \forall q \in Q$$

Unstructured models play no role here. Next we show that also statistical distances play no role, so representation (21) further reduces to

$$f \succ^* g \iff \int u(f) dq \geq \int u(g) dq \quad \forall q \in Q$$

when the dominance relation satisfies the independence axiom. This means, *inter alia*, that fear of model misspecification may cause violations of the independence axiom for such a relation, thus providing a new rationale for violations of this classic axiom.

All this is shown by the next result, which is the version for our setting of the main result of Gilboa et al. (2010).

**Proposition 6** *Let  $(S, \Sigma, X, Q, \succ^*, \succ)$  be a two-preference classical decision environment. The following statements are equivalent:*

- (i)  $\succ^*$  is an unbounded dominance relation that satisfies independence and  $\succ$  is a rational preference that are both  $Q$ -coherent and jointly satisfy consistency and caution;
- (ii) there exist an onto affine function  $u : X \rightarrow \mathbb{R}$  and a variational statistical distance  $c : \Delta \times Q \rightarrow [0, \infty]$ , with  $c(p, q) = \delta_{\{q\}}(p)$  for all  $(p, q) \in \Delta \times Q$ , such that (12) and (13) hold, i.e.,

$$f \succ^* g \iff \int u(f) dq \geq \int u(g) dq \quad \forall q \in Q$$

and

$$f \succ g \iff \min_{q \in Q} \int u(f) dq \geq \min_{q \in Q} \int u(g) dq$$

Under independence, the dominance relation  $\succsim^*$  thus takes a misspecification neutral form, and the behavioral preference  $\succsim$  is represented by the max-min criterion.

## 5 Representation with varying structured information

So far, we carried out our analysis for a given set  $Q$  of structured models. Indeed, a two-preference classical decision environment (10) should be more properly written as

$$(S, \Sigma, X, Q, \succsim_Q^*, \succsim_Q)$$

with the dependence of preferences on  $Q$  highlighted. Decision environments, however, may share common state and consequence spaces, but differ on the posited sets of structured models because of different information that decision makers may have. It then becomes important to ensure that decision makers use decision criteria that, across such environments, are consistent.

To address this issue, in this section we consider a family

$$\{(S, \Sigma, X, Q, \succsim_Q^*, \succsim_Q)\}_{Q \in \mathcal{Q}}$$

of classical decision environments that differ in the set  $Q$  of posited models and we introduce axioms on the family  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  that connect these environments. We assume that  $\mathcal{Q}$  is a collection of compact subsets of  $\Delta^\sigma$  that contains all singletons and is such that all doubletons are included in some of its elements.<sup>28</sup> These assumptions are satisfied, for example, by the collection of finite sets of  $\Delta^\sigma$  as well as by the collection  $\mathcal{K}$  of its compact and convex sets.

A.5 *Monotonicity (in model ambiguity)*. If  $Q' \subseteq Q$  then, for all  $f, g \in \mathcal{F}$ ,

$$f \succsim_Q^* g \implies f \succsim_{Q'}^* g$$

According to this axiom, if the “structured” information underlying a set  $Q$  is good enough for the decision maker to establish that an act dominates another one, a better information which decreases model ambiguity can only confirm such judgement. Its reversal would be, indeed, at odds with the objective rationality spirit of the dominance relation.

Next we consider a separability assumption.

A.6 *Q-separability*. For all  $f, g \in \mathcal{F}$ ,

$$f \succsim_q^* g \quad \forall q \in Q \implies f \succsim_Q^* g$$

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<sup>28</sup>That is, for each  $q, q' \in \Delta^\sigma$  there exists some  $Q \in \mathcal{Q}$  such that  $\{q, q'\} \subseteq Q$ . It is a much weaker assumption than requiring doubletons to belong to  $\mathcal{Q}$ .

In words, an act dominates another one when it does, separately, through the lenses of each structured model. In this axiom the incompleteness of  $\succsim_Q^*$  arises as that of a Paretian order over the, complete but possibly misspecification averse, preferences  $\succsim_q^*$  determined by the elements of  $Q$ .

We close with a continuity axiom. To state it, we need a last piece of notation: we denote by  $x_{f,q}$  the consequence indifferent to act  $f$  for preference  $\succsim_q^*$ .<sup>29</sup>

**A.7 Lower semicontinuity.** For all  $x \in X$  and all  $f \in \mathcal{F}$ , the set  $\{q \in \Delta^\sigma : x \succsim_q^* x_{f,q}\}$  is closed.

The next class of two-preference families  $P_Q = \{(\succsim_Q^*, \succsim_Q)\}_{Q \in \mathcal{Q}}$  builds on the properties that we have introduced.

**Definition 5** A two-preference family  $P_Q$  is (misspecification) robust if:

- (i)  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  is monotone, separable, and lower semicontinuous;
- (ii) for each  $Q \in \mathcal{Q}$ ,  $\succsim_Q^*$  is an unbounded dominance relation,  $\succsim_Q$  is a rational preference, both are  $Q$ -coherent and jointly satisfy caution and consistency.

We can now state our first representation result.

**Theorem 2** Let  $P_Q$  be a two-preference family. The following statements are equivalent:

- (i)  $P_Q$  is robust;
- (ii) there exist an onto affine  $u : X \rightarrow \mathbb{R}$  and a lower semicontinuous divergence  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  such that, for each  $Q \in \mathcal{Q}$ ,

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q$$

and

$$f \succsim_Q g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + \min_{q \in Q} c(p, q) \right\}$$

for all acts  $f, g \in \mathcal{F}$ .

Moreover,  $u$  is cardinally unique and, given  $u$ ,  $c$  is unique.

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<sup>29</sup>In symbols,  $f \sim_q^* x_{f,q}$ . In particular,  $x_{f,q}$  should not be confused with  $x_f^q$  as in (11).

A robust  $P_Q$  is thus characterized by a utility and divergence pair  $(u, c)$  that, consistently across decision environments, represents each  $\succsim_Q^*$  via the unanimity rule (12) and each  $\succsim_Q$  via the decision criterion

$$V_Q(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\}$$

An unstructured model  $p$  may play a role in this criterion when  $c(p, q) < \infty$  for some structured model  $q$ , that is, when it has a finite distance from a structured model.

In this representation theorem we do not make any convexity assumption on the sets of structured models. Next we sharpen this result by assuming that they are compact and convex subsets of  $\Delta^\sigma$ . We introduce a new axiom based on this added structure on sets of models. Under the hypotheses of Theorem 2, all dominance relations  $\succsim_Q^*$  agree on  $X$  and so we can just write  $\succsim^*$ , dropping the subscript  $Q$ .

**A.8 Model hybridization aversion.** Given any  $q, q' \in \Delta^\sigma$ ,

$$\lambda x_{f,q} + (1 - \lambda) x_{f,q'} \succsim^* x_{f,\lambda q + (1-\lambda)q'}$$

for all  $\lambda \in (0, 1)$  and all  $f \in \mathcal{F}$ .

According to this axiom, the decision maker dislikes, *ceteris paribus*, facing a hybrid structured model  $\lambda q + (1 - \lambda) q'$  that, by mixing two structured models  $q$  and  $q'$ , could only have a less substantive motivation (cf. Section 3.1).

The next result extends Theorem 1 to families of decision environments. It also sharpens Theorem 2 by dealing with sets of structured models that are also convex; in particular, here we get a variational divergence.

**Proposition 7** *Let  $P_{\mathcal{K}}$  be a two-preference family. The following statements are equivalent:*

- (i)  $P_{\mathcal{K}}$  is robust and model hybridization averse;
- (ii) there exist an onto affine  $u : X \rightarrow \mathbb{R}$  and a lower semicontinuous and convex variational divergence  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  such that, for each  $Q \in \mathcal{K}$ ,

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q$$

and

$$f \succsim_Q g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + \min_{q \in Q} c(p, q) \right\}$$

for all acts  $f, g \in \mathcal{F}$ .

Moreover,  $u$  is cardinally unique and, given  $u$ ,  $c$  is unique.



This theorem ensures that the decision maker uses consistently criterion (1) across decision environments. In particular, the same statistical distance function is used (e.g., the relative entropy). Moreover, axioms A.5-A.8 further clarify the nature of structured models and their connection with the dominance relation.

Besides its broader scope, this theorem improves Theorem 1 on two counts. First, it features a statistical distance without the need of a unique nullity condition. Second, it contains a sharp uniqueness part. The cost of these improvements is a less parsimonious setting in which the set  $Q$  is permitted to vary across the collection  $\mathcal{K}$  of compact and convex subsets of  $\Delta^\sigma$ .

## 6 Admissibility

A *two-preference classical decision problem* is a septet

$$(F, S, \Sigma, X, Q, \succsim_Q^*, \succsim_Q) \quad (25)$$

where  $F \subseteq \mathcal{F}$  is a non-empty choice set formed by the acts among which a decision maker has actually to choose, and the preferences  $\succsim_Q^*$  and  $\succsim_Q$  are represented as in Theorem 2-(ii).

Given a set  $Q$  in  $\mathcal{Q}$ , the decision maker chooses the best act in  $F$  according to  $\succsim_Q$ . In particular, the *value function*  $v : \mathcal{Q} \rightarrow (-\infty, \infty]$  is given by

$$v(Q) = \sup_{f \in F} \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \quad (26)$$

Yet, it is the dominance relation  $\succsim_Q^*$  that permits to introduce admissibility.

**Definition 6** *An act  $f \in F$  is (weakly) admissible if there is no act  $g \in F$  that (strongly) strictly dominates  $f$ .*

To relate this notion to the usual notion of admissibility,<sup>30</sup> observe that  $g \succ_Q^* f$  amounts to

$$\min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \quad \forall q \in Q$$

with strict inequality for some  $q \in Q$ . We are thus purposefully defining admissibility in terms of the structured models  $Q$ , not the larger class of models  $\Delta$ , with a model-by-model adjustment for misspecification that makes our notion different from the usual one.

The next result relates optimality and admissibility.

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<sup>30</sup>See, e.g., Ferguson (1967) p. 54. Weak admissibility is, *mutatis mutandis*, related via formula (22) to the notion of extended admissibility studied in Blackwell and Girschick (1954), Heath and Sudderth (1978) and, more recently, in Duanmu and Roy (2017). This connection was pointed out to us by Jesse Shapiro. A statistical risk version of Proposition 5 provides a preferential foundation for extended admissibility.

**Proposition 8** Consider a decision problem (25).

(i) Optimal acts are weakly admissible. They are admissible provided (24) holds.

(ii) Unique optimal acts are admissible.

Optimal acts (if exist) might not be admissible because the max-min nature of decision criterion (14) may lead to violations of (24). Yet, the last result ensures that they belong to the collection of weakly admissible acts

$$F_Q^* = \{f \in F : \nexists g \in F, g \succ_Q^* f\}$$

Next we build on this property to establish a comparative statics exercise across decision problems (25) that differ on the posited set  $Q$  of structured models.

**Proposition 9** We have

$$Q \subseteq Q' \implies v(Q) \geq v(Q')$$

and

$$v(Q) = \max_{f \in F_Q^*} \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\}$$

provided the sup in (26) is achieved.

Smaller sets of structured models are, thus, more valuable. Indeed, in decision problems that feature a larger set of structured models – so, a more discordant information – the decision maker exhibits, *ceteris paribus*, a higher uncertainty aversion due to a larger model ambiguity:

$$Q \subseteq Q' \implies \min_{q \in Q} c(p, q) \geq \min_{q \in Q'} c(p, q) \tag{27}$$

In turn, this easily implies  $v(Q) \geq v(Q')$ , as the proof shows.

In the comparison (27), the divergence  $c$  is invariant as we change the set of structured models. For this reason, in Proposition 9 a larger set of structured models implies a higher uncertainty aversion due to model ambiguity and aversion to it (as is the case for max-min utility).<sup>31</sup> This invariance, however, is not an innocuous assumption as it rules out the possibility that the divergence becomes larger when an enlarged set of structured models reduces misspecification concerns.<sup>32</sup> For instance, the entropic divergence may feature a higher  $\lambda$  when  $Q$  gets larger, something that may reverse the inequality (27) by making more valuable larger sets of structured models. Nevertheless, with an invariant  $c$  any probability measure outside the set of structured models will necessarily be closer to a larger set of such models, as captured by the divergence. In this sense, increasing the set of structured models may diminish misspecification concerns even under the maintained invariance.

<sup>31</sup>See Ghirardato and Marinacci (2002).

<sup>32</sup>We thank Tim Christensen for having alerted us on this issue.

## 7 A final twist

In our analysis a notion of set divergence naturally arises. Specifically, say that a function  $C : \Delta \times \mathcal{Q} \rightarrow [0, \infty]$  is a *statistical set distance* if

$$C(p, Q) = 0 \iff p \in Q$$

If we consider a lower semicontinuous and convex function  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  such that  $c(p, q) = 0$  if and only if  $p = q$ , by Lemma 2 we can define a statistical set distance  $C : \Delta \times \mathcal{K} \rightarrow [0, \infty]$  by setting  $C(p, Q) = \min_{q \in Q} c(p, q)$ . In particular,  $C(p, \{q\}) = c(p, q)$ . This is the Hausdorff-type statistical set distance that characterizes our decision criterion (1).

Yet, for a generic statistical set distance  $C$ , not necessarily pinned down by an underlying statistical distance  $c$ , our criterion generalizes to

$$V_Q(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + C(p, Q) \right\}$$

This variational criterion still represents a preference  $\succsim_Q$  that is more uncertainty averse than the corresponding max-min one. It may also easily accommodate reversals of the inequality (27), along the lines previously discussed. Though the analysis of this general criterion is beyond the scope of this paper and is left for future research, this brief discussion should help to put our exercise in a better perspective.

## 8 Conclusion

Quantitative researchers use models to enhance their understanding of economic phenomena and to make policy assessments. In essence, each model tells its own quantitative story. We refer to such models as “structured models.” Typically, there are more than just one such type of model, with each giving rise to a different quantitative story. Statistical and economic decision theories have addressed how best to confront the ambiguity among structured models. Such structured models are, by their very nature, misspecified. Nevertheless, the decision maker seeks to use such models in sensible ways. This problem is well recognized by applied researchers, but it is typically not part of formal decision theory. In this paper, we extend decision theory to confront model misspecification concerns. In so doing, we recover a variational representation of preferences that includes penalization based on discrepancy measures between “unstructured alternatives” and the set of structured probability models.

# A Proofs and related analysis

In the appendix, we provide the proofs of our main results. We relegate to the Online Appendix the proofs of most of our ancillary results (e.g., Propositions 1, 2, 6, 8 and 9) including those which are more routine and deal with statistical distances and divergences (Lemmas 1–3). Appendix A.1 contains the proofs of our representation results (Theorems 1 and 2 and Proposition 7). Appendix A.2 contains the proofs of the remaining analysis.

## A.1 Representation results

The proof of Theorem 1 is based on three key steps. We first provide two results regarding variational preferences which will help isolate the set of structured models  $Q$  in the main representation (their proof is confined to the Online Appendix). Second, we provide a representation for an unbounded and objectively  $Q$ -coherent dominance relation  $\succsim^*$  (Appendix A.1.1). Third, we prove Theorem 1 (Appendix A.1.2). The proof of Theorem 2 and Proposition 7 instead is presented as one result (Appendix A.1.3). In what follows, given a function  $c : \Delta \times Q \rightarrow [0, \infty]$ , where  $Q$  is a compact and convex subset of  $\Delta^\sigma$ , we say that  $c$  is *variational (for the set  $Q$ )* if  $c_q$  is grounded, lower semicontinuous, and convex and  $c_Q$  is well defined, grounded, lower semicontinuous, and convex. The next two lemmas, proved in Appendix B.3, are key in characterizing subjective and objective  $Q$ -coherence.

**Lemma 5** *Let  $\succsim$  be a variational preference represented by  $V : \mathcal{F} \rightarrow \mathbb{R}$  defined by*

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c(p) \right\} \quad \forall f \in \mathcal{F}$$

*and let  $\bar{p} \in \Delta$ . If  $\succsim$  is unbounded, then the following conditions are equivalent:*

- (i)  $c(\bar{p}) = 0$ ;
- (ii)  $x_f^{\bar{p}} \succsim f$  for all  $f \in \mathcal{F}$ ;
- (iii) for each  $f \in \mathcal{F}$  and for each  $x \in X$

$$x \succ x_f^{\bar{p}} \implies x \succ f$$

**Lemma 6** *Let  $\succsim$  be a variational preference represented by  $V : \mathcal{F} \rightarrow \mathbb{R}$  defined by*

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c(p) \right\} \quad \forall f \in \mathcal{F}$$

*If  $\succsim$  is unbounded, then the following conditions are equivalent:*

(i) For each  $f, g \in \mathcal{F}$

$$f \stackrel{Q}{\cong} g \implies f \sim g$$

(ii)  $\text{dom } c \subseteq \Delta^{\ll}(Q)$ .

### A.1.1 A Bewley-type representation

The next result is a multi-utility (variational) representation for unbounded dominance relations.

**Lemma 7** *Let  $\succsim^*$  be a binary relation on  $\mathcal{F}$ , where  $(S, \Sigma)$  is a standard Borel space. The following statements are equivalent:*

(i)  $\succsim^*$  is an unbounded dominance relation which satisfies objective  $Q$ -coherence;

(ii) there exist an onto affine function  $u : X \rightarrow \mathbb{R}$  and a variational  $c : \Delta \times Q \rightarrow [0, \infty]$  such that  $\text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$  and

$$f \succsim^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (28)$$

To prove this result, we need to introduce one mathematical object. Let  $\succeq^*$  be a binary relation on  $B_0(\Sigma)$ . We say that  $\succeq^*$  is *convex niveloidal* if and only if  $\succeq^*$  is a preorder that satisfies the following five properties:

1. For each  $\varphi, \psi \in B_0(\Sigma)$  and for each  $k \in \mathbb{R}$

$$\varphi \succeq^* \psi \implies \varphi + k \succeq^* \psi + k$$

2. If  $\varphi, \psi \in B_0(\Sigma)$  and  $\{k_n\}_{n \in \mathbb{N}} \subseteq \mathbb{R}$  are such that  $k_n \uparrow k$  and  $\varphi - k_n \succeq^* \psi$  for all  $n \in \mathbb{N}$ , then  $\varphi - k \succeq^* \psi$ ;

3. For each  $\varphi, \psi \in B_0(\Sigma)$

$$\varphi \geq \psi \implies \varphi \succeq^* \psi$$

4. For each  $k, h \in \mathbb{R}$  and for each  $\varphi \in B_0(\Sigma)$

$$k > h \implies \varphi + k \succ^* \varphi + h$$

5. For each  $\varphi, \psi, \xi \in B_0(\Sigma)$  and for each  $\lambda \in (0, 1)$

$$\varphi \succeq^* \xi \text{ and } \psi \succeq^* \xi \implies \lambda\varphi + (1 - \lambda)\psi \succeq^* \xi$$

**Lemma 8** *If  $\succsim^*$  is an unbounded dominance relation, then there exists an onto affine function  $u : X \rightarrow \mathbb{R}$  such that*

$$x \succsim^* y \iff u(x) \geq u(y) \quad (29)$$

**Proof** Since  $\succsim^*$  is a non-trivial preorder on  $\mathcal{F}$  that satisfies c-completeness, continuity and weak c-independence, it is immediate to conclude that  $\succsim^*$  restricted to  $X$  satisfies weak order, continuity and risk independence.<sup>33</sup> By Herstein and Milnor (1953), it follows that there exists an affine function  $u : X \rightarrow \mathbb{R}$  that satisfies (29). Since  $\succsim^*$  is a non-trivial c-complete preorder on  $\mathcal{F}$  that satisfies monotonicity, we have that  $\succsim^*$  is non-trivial on  $X$ . By Lemma 59 of Cerreia-Vioglio et al. (2011b) and since  $\succsim^*$  is non-trivial on  $X$  and satisfies unboundedness, we can conclude that  $u$  is onto.  $\blacksquare$

Since  $u$  is affine and onto, note that  $\{u(f) : f \in \mathcal{F}\} = B_0(\Sigma)$ . In light of this observation, we can define a binary relation  $\succeq^*$  on  $B_0(\Sigma)$  by

$$\varphi \succeq^* \psi \iff f \succsim^* g \text{ where } u(f) = \varphi \text{ and } u(g) = \psi \quad (30)$$

**Lemma 9** *If  $\succsim^*$  is an unbounded dominance relation, then  $\succeq^*$ , defined as in (30), is a well defined convex niveloidal binary relation. Moreover, if  $\succsim^*$  is objectively  $Q$ -coherent, then  $\varphi \stackrel{Q}{=} \psi$  implies  $\varphi \sim^* \psi$ .*

We confine the routine proof to the Online Appendix. The next three results (Lemmas 10 and 11 as well as Proposition 10) will help us representing  $\succeq^*$ . This paired with Lemma 8 and Proposition 11 will yield the proof of Lemma 7.

**Lemma 10** *Let  $\succeq^*$  be a convex niveloidal binary relation. If  $\psi \in B_0(\Sigma)$ , then  $U(\psi) = \{\varphi \in B_0(\Sigma) : \varphi \succeq^* \psi\}$  is a non-empty convex set such that:*

1.  $\psi \in U(\psi)$ ;
2. if  $\varphi \in B_0(\Sigma)$  and  $\{k_n\}_{n \in \mathbb{N}} \subseteq \mathbb{R}$  are such that  $k_n \uparrow k$  and  $\varphi - k_n \in U(\psi)$  for all  $n \in \mathbb{N}$ , then  $\varphi - k \in U(\psi)$ ;
3. if  $k > 0$ , then  $\psi - k \notin U(\psi)$ ;
4. if  $\varphi_1 \geq \varphi_2$  and  $\varphi_2 \in U(\psi)$ , then  $\varphi_1 \in U(\psi)$ ;

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<sup>33</sup>To prove that  $\succsim^*$  satisfies risk independence, it suffices to deploy the same technique of Lemma 28 of Maccheroni et al. (2006) and observe that  $\succsim^*$  is a complete preorder on  $X$ . This yields that

$$x \sim^* y \implies \frac{1}{2}x + \frac{1}{2}z \sim^* \frac{1}{2}y + \frac{1}{2}z \quad \forall z \in X$$

By Theorem 2 of Herstein and Milnor (1953) and since  $\succsim^*$  satisfies continuity, we can conclude that  $\succsim^*$  satisfies risk independence.

5. if  $k \geq 0$  and  $\varphi_2 \in U(\psi)$ , then  $\varphi_2 + k \in U(\psi)$ .

**Proof** Since  $\succeq^*$  is reflexive, we have that  $\psi \in U(\psi)$ , proving that  $U(\psi)$  is non-empty and point 1. Consider  $\varphi_1, \varphi_2 \in U(\psi)$  and  $\lambda \in (0, 1)$ . By definition, we have that  $\varphi_1 \succeq^* \psi$  and  $\varphi_2 \succeq^* \psi$ . Since  $\succeq^*$  satisfies convexity, we have that  $\lambda\varphi_1 + (1 - \lambda)\varphi_2 \succeq^* \psi$ , proving convexity of  $U(\psi)$ . Consider  $\varphi \in B_0(\Sigma)$  and  $\{k_n\}_{n \in \mathbb{N}} \subseteq \mathbb{R}$  such that  $k_n \uparrow k$  and  $\varphi - k_n \in U(\psi)$  for all  $n \in \mathbb{N}$ . It follows that  $\varphi - k_n \succeq^* \psi$  for all  $n \in \mathbb{N}$ , then  $\varphi - k \succeq^* \psi$ , that is,  $\varphi - k \in U(\psi)$ , proving point 2. If  $k > 0$ , then  $0 > -k$  and  $\psi = \psi + 0 \succ^* \psi - k$ , that is,  $\psi - k \notin U(\psi)$ , proving point 3. Consider  $\varphi_1 \geq \varphi_2$  such that  $\varphi_2 \in U(\psi)$ , then  $\varphi_1 \succeq^* \varphi_2$  and  $\varphi_2 \succeq^* \psi$ , yielding that  $\varphi_1 \succeq^* \psi$  and, in particular,  $\varphi_1 \in U(\psi)$ , proving point 4. Finally, to prove point 5, it is enough to set  $\varphi_1 = \varphi_2 + k$  in point 4.  $\blacksquare$

Before stating the next result, we define few properties that will turn out to be useful later on. A functional  $I : B_0(\Sigma) \rightarrow \mathbb{R}$  is:

1. a niveloid if  $I(\varphi) - I(\psi) \leq \sup_{s \in S} (\varphi(s) - \psi(s))$  for all  $\varphi, \psi \in B_0(\Sigma)$ ;
2. normalized if  $I(k) = k$  for all  $k \in \mathbb{R}$ ;<sup>34</sup>
3. monotone if for each  $\varphi, \psi \in B_0(\Sigma)$

$$\varphi \geq \psi \implies I(\varphi) \geq I(\psi)$$

4.  $\succeq^*$  consistent if for each  $\varphi, \psi \in B_0(\Sigma)$

$$\varphi \succeq^* \psi \implies I(\varphi) \geq I(\psi)$$

5. concave if for each  $\varphi, \psi \in B_0(\Sigma)$  and  $\lambda \in (0, 1)$

$$I(\lambda\varphi + (1 - \lambda)\psi) \geq \lambda I(\varphi) + (1 - \lambda)I(\psi)$$

6. translation invariant if for each  $\varphi \in B_0(\Sigma)$  and  $k \in \mathbb{R}$

$$I(\varphi + k) = I(\varphi) + k$$

**Lemma 11** *Let  $\succeq^*$  be a convex niveloidal binary relation. If  $\psi \in B_0(\Sigma)$ , then the functional  $I_\psi : B_0(\Sigma) \rightarrow \mathbb{R}$ , defined by*

$$I_\psi(\varphi) = \max \{k \in \mathbb{R} : \varphi - k \in U(\psi)\} \quad \forall \varphi \in B_0(\Sigma)$$

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<sup>34</sup>With the usual abuse of notation, we denote by  $k$  both the real number and the constant function taking value  $k$ .

is a concave niveloid which is  $\succeq^*$  consistent and such that  $I_\psi(\psi) = 0$ . Moreover, we have that:

1. The functional  $\bar{I}_\psi = I_\psi - I_\psi(0)$  is a normalized concave niveloid which is  $\succeq^*$  consistent.
2. If  $\succeq^*$  satisfies

$$\psi \stackrel{Q}{=} \psi' \implies \psi \sim^* \psi'$$

then

$$\psi \stackrel{Q}{=} \psi' \implies I_\psi = I_{\psi'} \text{ and } \bar{I}_\psi = \bar{I}_{\psi'}$$

We confine the routine proof of the previous lemma to the Online Appendix.

**Proposition 10** *Let  $\succeq^*$  be a binary relation on  $B_0(\Sigma)$ . The following statements are equivalent:*

- (i)  $\succeq^*$  is convex niveloidal;
- (ii) there exists a family of concave niveloids  $\{I_\alpha\}_{\alpha \in A}$  on  $B_0(\Sigma)$  such that

$$\varphi \succeq^* \psi \iff I_\alpha(\varphi) \geq I_\alpha(\psi) \quad \forall \alpha \in A \quad (31)$$

- (iii) there exists a family of normalized concave niveloids  $\{\bar{I}_\alpha\}_{\alpha \in A}$  on  $B_0(\Sigma)$  such that

$$\varphi \succeq^* \psi \iff \bar{I}_\alpha(\varphi) \geq \bar{I}_\alpha(\psi) \quad \forall \alpha \in A \quad (32)$$

**Proof** (iii) implies (i). It is trivial.

(i) implies (ii). Let  $A = B_0(\Sigma)$ . We next show that

$$\varphi_1 \succeq^* \varphi_2 \iff I_\psi(\varphi_1) \geq I_\psi(\varphi_2) \quad \forall \psi \in B_0(\Sigma)$$

where  $I_\psi$  is defined as in Lemma 11 for all  $\psi \in B_0(\Sigma)$ . By Lemma 11, we have that  $I_\psi$  is  $\succeq^*$  consistent for all  $\psi \in B_0(\Sigma)$ . This implies that

$$\varphi_1 \succeq^* \varphi_2 \implies I_\psi(\varphi_1) \geq I_\psi(\varphi_2) \quad \forall \psi \in B_0(\Sigma)$$

Vice versa, consider  $\varphi_1, \varphi_2 \in B_0(\Sigma)$ . Assume that  $I_\psi(\varphi_1) \geq I_\psi(\varphi_2)$  for all  $\psi \in B_0(\Sigma)$ . Let  $\psi = \varphi_2$ . By Lemma 11, we have that  $I_{\varphi_2}(\varphi_1) \geq I_{\varphi_2}(\varphi_2) = 0$ , yielding that  $\varphi_1 \geq \varphi_1 - I_{\varphi_2}(\varphi_1) \in U(\varphi_2)$ . By point 4 of Lemma 10, this implies that  $\varphi_1 \in U(\varphi_2)$ , that is,  $\varphi_1 \succeq^* \varphi_2$ .

(ii) implies (iii). Given a family of concave niveloids  $\{I_\alpha\}_{\alpha \in A}$ , define  $\bar{I}_\alpha = I_\alpha - I_\alpha(0)$  for all  $\alpha \in A$ . It is immediate to verify that  $\bar{I}_\alpha$  is a normalized concave niveloid for all  $\alpha \in A$ . It is also immediate to observe that

$$I_\alpha(\varphi_1) \geq I_\alpha(\varphi_2) \quad \forall \alpha \in A \iff \bar{I}_\alpha(\varphi_1) \geq \bar{I}_\alpha(\varphi_2) \quad \forall \alpha \in A$$



proving the implication. ■

**Remark 1** Given a convex niveloidal binary relation  $\succeq^*$  on  $B_0(\Sigma)$ , we call *canonical* (resp., *canonical normalized*) the representation  $\{I_\psi\}_{\psi \in B_0(\Sigma)}$  (resp.,  $\{\bar{I}_\psi\}_{\psi \in B_0(\Sigma)}$ ) obtained from Lemma 11 and the proof of Proposition 10. By the previous proof, clearly,  $\{I_\psi\}_{\psi \in B_0(\Sigma)}$  and  $\{\bar{I}_\psi\}_{\psi \in B_0(\Sigma)}$  satisfy (31) and (32) respectively.

The next result clarifies what the relation is between any representation of  $\succeq^*$  and the canonical ones. This will be useful in establishing an extra property of  $\{\bar{I}_\psi\}_{\psi \in B_0(\Sigma)}$  in Corollary 1.

**Lemma 12** *Let  $\succeq^*$  be a convex niveloidal binary relation. If  $B$  is an index set and  $\{J_\beta\}_{\beta \in B}$  is a family of normalized concave niveloids such that*

$$\varphi \succeq^* \psi \iff J_\beta(\varphi) \geq J_\beta(\psi) \quad \forall \beta \in B$$

then for each  $\psi \in B_0(\Sigma)$

$$I_\psi(\varphi) = \inf_{\beta \in B} (J_\beta(\varphi) - J_\beta(\psi)) \quad \forall \varphi \in B_0(\Sigma) \quad (33)$$

and

$$\bar{I}_\psi(\varphi) = \inf_{\beta \in B} (J_\beta(\varphi) - J_\beta(\psi)) + \sup_{\beta \in B} J_\beta(\psi) \quad \forall \varphi \in B_0(\Sigma) \quad (34)$$

**Proof** Fix  $\varphi \in B_0(\Sigma)$  and  $\psi \in B_0(\Sigma)$ . By definition, we have that

$$I_\psi(\varphi) = \max \{k \in \mathbb{R} : \varphi - k \in U(\psi)\}$$

Since  $\{J_\beta\}_{\beta \in B}$  represents  $\succeq^*$  and each  $J_\beta$  is translation invariant, note that for each  $k \in \mathbb{R}$

$$\begin{aligned} \varphi - k \in U(\psi) &\iff \varphi - k \succeq^* \psi \iff J_\beta(\varphi - k) \geq J_\beta(\psi) \quad \forall \beta \in B \\ &\iff J_\beta(\varphi) - k \geq J_\beta(\psi) \quad \forall \beta \in B \iff J_\beta(\varphi) - J_\beta(\psi) \geq k \quad \forall \beta \in B \\ &\iff \inf_{\beta \in B} (J_\beta(\varphi) - J_\beta(\psi)) \geq k \end{aligned}$$

Since  $\varphi - I_\psi(\varphi) \in U(\psi)$ , this implies that  $I_\psi(\varphi) = \inf_{\beta \in B} (J_\beta(\varphi) - J_\beta(\psi))$ . Since  $\varphi$  and  $\psi$  were arbitrarily chosen, (33) follows. Since  $\bar{I}_\psi = I_\psi - I_\psi(0)$ , we only need to compute  $-I_\psi(0)$ . Since each  $J_\beta$  is normalized, we have that  $-I_\psi(0) = -\inf_{\beta \in B} (J_\beta(0) - J_\beta(\psi)) = -\inf_{\beta \in B} (-J_\beta(\psi)) = \sup_{\beta \in B} J_\beta(\psi)$ , proving (34). ■

**Corollary 1** *If  $\succeq^*$  is a convex niveloidal binary relation, then  $\bar{I}_0 \leq \bar{I}_\psi$  for all  $\psi \in B_0(\Sigma)$ .*

**Proof** By Lemma 12 and Remark 1 and since each  $\bar{I}_{\psi'}$  is a normalized concave niveloid, we have that

$$\bar{I}_0(\varphi) = \inf_{\psi' \in B_0(\Sigma)} (\bar{I}_{\psi'}(\varphi) - \bar{I}_{\psi'}(0)) + \sup_{\psi' \in B_0(\Sigma)} \bar{I}_{\psi'}(0) = \inf_{\psi' \in B_0(\Sigma)} \bar{I}_{\psi'}(\varphi) \leq \bar{I}_\psi(\varphi) \quad \forall \varphi \in B_0(\Sigma)$$

for all  $\psi \in B_0(\Sigma)$ , proving the statement.  $\blacksquare$

The next result will be instrumental in providing a niveloidal multi-representation of  $\succsim^*$  when  $|Q| \geq 2$ . In order to discuss it, we need a piece of terminology. We denote by  $V$  the quotient space  $B_0(\Sigma)/M$  where  $M$  is the vector subspace  $\{\varphi \in B_0(\Sigma) : \varphi \stackrel{Q}{=} 0\}$ . Recall that the elements of  $V$  are equivalence classes  $[\psi]$  with  $\psi \in B_0(\Sigma)$  where  $\psi', \psi'' \in [\psi]$  if and only if  $\psi \stackrel{Q}{=} \psi' \stackrel{Q}{=} \psi''$ . Recall that  $Q$  is convex.

**Proposition 11** *If  $(S, \Sigma)$  is a standard Borel space and  $|Q| \geq 2$ , then there exists a bijection  $f : V \rightarrow Q$ .*

The routine proof of the previous result is relegated to the Online Appendix. We next prove our representation result for incomplete variational preferences.

**Proof of Lemma 7** (ii) implies (i). It is trivial.

(i) implies (ii). Since  $\succsim^*$  is a dominance relation, if  $|Q| = 1$ , that is  $Q = \{\bar{q}\}$ , then  $\succsim^*$  is complete. By Maccheroni et al. (2006) and since  $\succsim^*$  is unbounded, it follows that there exists an onto and affine  $u : X \rightarrow \mathbb{R}$  and a grounded, lower semicontinuous and convex  $c_{\bar{q}} : \Delta \rightarrow [0, \infty]$  such that  $V : \mathcal{F} \rightarrow \mathbb{R}$  defined by

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c_{\bar{q}}(p) \right\} \quad \forall f \in \mathcal{F}$$

represents  $\succsim^*$ . If we define  $c : \Delta \times Q \rightarrow [0, \infty]$  by  $c(p, q) = c_{\bar{q}}(p)$  for all  $(p, q) \in \Delta \times Q$ , then we have that  $c$  is variational. By Lemma 6 and since  $\succsim^*$  is objectively  $Q$ -coherent, it follows that  $\text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$ , proving the implication. Assume  $|Q| > 1$ . By Lemma 8, there exists an onto affine function  $u : X \rightarrow \mathbb{R}$  which represents  $\succsim^*$  on  $X$ . By Lemma 9, this implies that we can consider the convex niveloidal binary relation  $\succeq^*$  defined as in (30). By definition of  $\succeq^*$  and Proposition 10 (and Remark 1), we have that

$$f \succ^* g \iff u(f) \succeq^* u(g) \iff \bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g)) \quad \forall \psi \in B_0(\Sigma)$$

where each  $\bar{I}_\psi$  is a normalized concave niveloid. As before, consider  $V = B_0(\Sigma)/M$  where  $M$  is the vector subspace  $\{\varphi \in B_0(\Sigma) : \varphi \stackrel{Q}{=} 0\}$ . For each equivalence class  $[\psi]$ , select exactly one  $\psi' \in B_0(\Sigma)$  such that  $\psi' \in [\psi]$ . In particular, let  $\psi' = 0$  when  $[\psi] = [0]$ . We denote this subset of  $B_0(\Sigma)$  by  $\tilde{V}$ . Clearly, we have that

$$\bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g)) \quad \forall \psi \in B_0(\Sigma) \implies \bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g)) \quad \forall \psi \in \tilde{V}$$

Vice versa, assume that  $\bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g))$  for all  $\psi \in \tilde{V}$ . Consider  $\hat{\psi} \in B_0(\Sigma)$ . It follows that there exists  $[\psi]$  in  $V$  such that  $\hat{\psi} \in [\psi]$ . Similarly, consider  $\psi' \in \tilde{V}$  such that  $\psi' \in [\psi]$ . It follows that  $\hat{\psi} \stackrel{Q}{\cong} \psi'$ . By Lemmas 9 and 11 and since  $\succsim^*$  is objectively  $Q$ -coherent, then  $\bar{I}_{\hat{\psi}} = \bar{I}_{\psi'}$ , yielding that  $\bar{I}_{\hat{\psi}}(u(f)) \geq \bar{I}_{\hat{\psi}}(u(g))$ . Since  $\hat{\psi}$  was arbitrarily chosen  $\bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g))$  for all  $\psi \in B_0(\Sigma)$ . By construction, observe that there exists a bijection  $\tilde{f} : \tilde{V} \rightarrow V$ . By Proposition 11, we have that there exists a bijection  $f : V \rightarrow Q$ . Define  $\bar{f} = f \circ \tilde{f}$ . By Corollary 1, if we define  $\hat{I}_q = \bar{I}_{\bar{f}^{-1}(q)}$  for all  $q \in Q$ , then we have that  $\hat{I}_{\bar{f}(0)} \leq \hat{I}_q$  for all  $q \in Q$  and

$$\begin{aligned} f \succsim^* g &\iff \bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g)) \quad \forall \psi \in B_0(\Sigma) \iff \bar{I}_\psi(u(f)) \geq \bar{I}_\psi(u(g)) \quad \forall \psi \in \tilde{V} \\ &\iff \hat{I}_q(u(f)) \geq \hat{I}_q(u(g)) \quad \forall q \in Q \end{aligned}$$

Since each  $\hat{I}_q$  is a normalized concave niveloid, we have that for each  $q \in Q$  there exists a function  $c_q : \Delta \rightarrow [0, \infty]$  which is grounded, lower semicontinuous, convex and such that

$$\hat{I}_q(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c_q(p) \right\} \quad \forall \varphi \in B_0(\Sigma)$$

Define  $c : \Delta \times Q \rightarrow [0, \infty]$  by  $c(p, q) = c_q(p)$  for all  $(p, q) \in \Delta \times Q$ . Clearly, the  $q$ -sections of  $c$  are grounded, lower semicontinuous and convex and (28) holds. By Lemma 6 and (28) and since  $\succsim^*$  is objectively  $Q$ -coherent, it follows that  $\text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$ . Finally, recall that

$$c(p, q) = \sup_{\varphi \in B_0(\Sigma)} \left\{ \hat{I}_q(\varphi) - \int \varphi dp \right\} \quad \forall p \in \Delta, \forall q \in Q$$

Since  $\hat{I}_{\bar{f}(0)} \leq \hat{I}_q$  for all  $q \in Q$ , we have that for each  $q \in Q$

$$c(p, \bar{f}(0)) = \sup_{\varphi \in B_0(\Sigma)} \left\{ \hat{I}_{\bar{f}(0)}(\varphi) - \int \varphi dp \right\} \leq \sup_{\varphi \in B_0(\Sigma)} \left\{ \hat{I}_q(\varphi) - \int \varphi dp \right\} = c(p, q) \quad \forall p \in \Delta$$

Since  $c(\cdot, \bar{f}(0))$  is grounded, lower semicontinuous and convex and  $\bar{f}(0) \in Q$ , this implies that  $c_Q(\cdot) = \min_{q \in Q} c(\cdot, q) = c(\cdot, \bar{f}(0))$  is well defined and shares the same properties, proving that  $c$  is variational.  $\blacksquare$

### A.1.2 Proof of Theorem 1

(i) implies (ii). We proceed by steps. Before starting, we make one observation. By Lemma 7 and since  $\succsim^*$  is an unbounded dominance relation which is objectively  $Q$ -coherent there exist an onto affine function  $u : X \rightarrow \mathbb{R}$  and a variational  $c : \Delta \times Q \rightarrow [0, \infty]$  such that  $\text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$  (in particular,  $\text{dom } c_Q(\cdot) \subseteq \cup_{q \in Q} \text{dom } c(\cdot, q) \subseteq \Delta^{\ll}(Q)$ )

and

$$f \succ^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q$$

We are left to show that  $c_Q : \Delta \rightarrow [0, \infty]$  is such that

$$f \succ g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c_Q(p) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c_Q(p) \right\} \quad (35)$$

and  $c_Q^{-1}(0) = Q$ . To prove this we consider  $c$  as in the proof of (i) implies (ii) of Lemma 7. This covers both cases  $|Q| = 1$  and  $|Q| > 1$ . In particular, for each  $q \in Q$  define  $\hat{I}_q : B_0(\Sigma) \rightarrow \mathbb{R}$  by

$$\hat{I}_q(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c(p, q) \right\} \quad \forall \varphi \in B_0(\Sigma)$$

and recall that there exists  $\hat{q}(= \bar{f}(0) \in Q$  when  $|Q| > 1$ ) such that  $c(\cdot, \hat{q}) \leq c(\cdot, q)$ , thus  $\hat{I}_{\hat{q}} \leq \hat{I}_q$ , for all  $q \in Q$ .

*Step 1.*  $\succ$  agrees with  $\succ^*$  on  $X$ . In particular,  $u : X \rightarrow \mathbb{R}$  represents  $\succ^*$  and  $\succ$ .

*Proof of the Step* Note that  $\succ^*$  and  $\succ$  restricted to  $X$  are continuous weak orders that satisfy risk independence. Moreover, by the observation above,  $\succ^*$  is represented by  $u$ . By Herstein and Milnor (1953) and since  $\succ$  is non-trivial, it follows that there exists a non-constant and affine function  $v : X \rightarrow \mathbb{R}$  that represents  $\succ$  on  $X$ . Since  $(\succ^*, \succ)$  jointly satisfy consistency, it follows that for each  $x, y \in X$

$$u(x) \geq u(y) \implies v(x) \geq v(y)$$

By Corollary B.3 of Ghirardato et al. (2004),  $u$  and  $v$  are equal up to an affine and positive transformation, hence the statement. We can set  $v = u$ .  $\square$

*Step 2.* There exists a normalized, monotone and continuous functional  $I : B_0(\Sigma) \rightarrow \mathbb{R}$  such that

$$f \succ g \iff I(u(f)) \geq I(u(g))$$

*Proof of the Step* By Cerreia-Vioglio et al. (2011a) and since  $\succ$  is a rational preference relation, the statement follows.  $\square$

*Step 3.*  $I(\varphi) \leq \inf_{q \in Q} \hat{I}_q(\varphi)$  for all  $\varphi \in B_0(\Sigma)$ .

*Proof of the Step* Consider  $\varphi \in B_0(\Sigma)$ . Since each  $\hat{I}_q$  is normalized and monotone and  $u$  is onto, we have that  $\hat{I}_q(\varphi) \in [\inf_{s \in S} \varphi(s), \sup_{s \in S} \varphi(s)] \subseteq \text{Im } u$  for all  $q \in Q$ . Since  $\varphi \in B_0(\Sigma)$ , it follows that there exists  $f \in \mathcal{F}$  such that  $\varphi = u(f)$  and  $x \in X$  such that  $u(x) = \inf_{q \in Q} \hat{I}_q(\varphi)$ . For each  $\varepsilon > 0$  there exists  $x_\varepsilon \in X$  such that  $u(x_\varepsilon) = u(x) + \varepsilon$ . Since  $\inf_{q \in Q} \hat{I}_q(\varphi) = u(x)$ , it follows that for each  $\varepsilon > 0$  there exists  $q \in Q$  such that  $\hat{I}_q(u(f)) = \hat{I}_q(\varphi) < u(x_\varepsilon) = \hat{I}_q(u(x_\varepsilon))$ ,

yielding that  $f \succ^* x_\varepsilon$ . Since  $(\succ^*, \succ)$  jointly satisfy caution, we have that  $x_\varepsilon \succ f$  for all  $\varepsilon > 0$ . By Step 2, this implies that

$$u(x) + \varepsilon = u(x_\varepsilon) = I(u(x_\varepsilon)) \geq I(u(f)) = I(\varphi) \quad \forall \varepsilon > 0$$

that is,  $\inf_{q \in Q} \hat{I}_q(\varphi) = u(x) \geq I(\varphi)$ , proving the step.  $\square$

*Step 4.*  $I(\varphi) \geq \inf_{q \in Q} \hat{I}_q(\varphi)$  for all  $\varphi \in B_0(\Sigma)$ .

*Proof of the Step* Consider  $\varphi \in B_0(\Sigma)$ . We use the same objects and notation of Step 3. Note that for each  $q' \in Q$

$$\hat{I}_{q'}(u(f)) = \hat{I}_{q'}(\varphi) \geq \inf_{q \in Q} \hat{I}_q(\varphi) = u(x) = \hat{I}_{q'}(u(x))$$

that is,  $f \succ^* x$ . Since  $(\succ^*, \succ)$  jointly satisfy consistency, we have that  $f \succ x$ . By Step 2, this implies that

$$I(\varphi) = I(u(f)) \geq I(u(x)) = u(x) = \inf_{q \in Q} \hat{I}_q(\varphi)$$

proving the step.  $\square$

*Step 5.*  $I(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c_Q(p) \right\}$  for all  $\varphi \in B_0(\Sigma)$ .

*Proof of the Step* By Steps 3 and 4 and since  $\hat{I}_{\hat{q}} \leq \hat{I}_q$  for all  $q \in Q$ , we have that

$$I(\varphi) = \min_{q \in Q} \hat{I}_q(\varphi) = \hat{I}_{\hat{q}}(\varphi) \quad \forall \varphi \in B_0(\Sigma)$$

Since  $c(\cdot, \hat{q}) = c_Q(\cdot)$ , it follows that for each  $\varphi \in B_0(\Sigma)$

$$I(\varphi) = \hat{I}_{\hat{q}}(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c(p, \hat{q}) \right\} = \min_{p \in \Delta} \left\{ \int \varphi dp + c_Q(p) \right\}$$

proving the step.  $\square$

*Step 6.*  $c_Q^{-1}(0) = Q$ .

*Proof of the Step* By Steps 2 and 5, we have that  $V : \mathcal{F} \rightarrow \mathbb{R}$  defined by

$$V(f) = \min_{p \in \Delta} \left\{ \int u(f) dp + c_Q(p) \right\}$$

represents  $\succ$ . By Lemma 5 and since  $\succ$  is subjectively  $Q$ -coherent and  $c_Q$  is well defined, grounded, lower semicontinuous and convex, we can conclude that  $c_Q^{-1}(0) = Q$ .  $\square$

Thus, (35) follows from Steps 2 and 5 while, by Step 6,  $c_Q^{-1}(0) = Q$ . This completes the proof.

(ii) implies (i). It is routine.

Next, assume that  $c$  is uniquely null. Define the correspondence  $\Gamma : Q \rightrightarrows Q$  by

$$\Gamma(q) = \{p \in \Delta : c(p, q) = 0\} = \arg \min c_q$$

Since  $c_Q \leq c_q$  for all  $q \in Q$  and  $c_Q^{-1}(0) = Q$ , we have that  $\Gamma$  is well defined. Since  $c_q$  is grounded, it follows that  $\Gamma(q) \neq \emptyset$  for all  $q \in Q$ . Since  $c$  is uniquely null and  $c_q$  is grounded, we have that  $c_q^{-1}(0)$  is a singleton, that is,

$$c(p, q) = c(p', q) = 0 \implies p = p'$$

This implies that  $\Gamma(q)$  is a singleton, therefore  $\Gamma$  is a function. Since  $c_Q^{-1}(0) = Q$ , observe that

$$\cup_{q \in Q} \Gamma(q) = \cup_{q \in Q} \arg \min c_q = \arg \min c_Q = Q$$

that is,  $\Gamma$  is surjective. Since  $c$  is uniquely null, we have that  $c_p^{-1}(0)$  is at most a singleton, that is,

$$c(p, q) = c(p, q') = 0 \implies q = q'$$

yielding that  $\Gamma$  is injective. To sum up,  $\Gamma$  is a bijection. Define  $\tilde{c} : \Delta \times Q \rightarrow [0, \infty]$  by  $\tilde{c}(p, q) = c(p, \Gamma^{-1}(q))$  for all  $(p, q) \in \Delta \times Q$ . Note that  $\tilde{c}(\cdot, q)$  is grounded, lower semicontinuous, convex and  $\text{dom } \tilde{c}(\cdot, q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$  and  $\text{dom } \tilde{c}_Q(\cdot) \subseteq \Delta^{\ll}(Q)$ . Next, we show that  $\tilde{c}_Q = c_Q$ . Since  $c_Q$  is well defined, for each  $p \in \Delta$  there exists  $q_p \in Q$  such that

$$\tilde{c}(p, \Gamma(q_p)) = c(p, q_p) = \min_{q \in Q} c(p, q) \leq c(p, q') = \tilde{c}(p, \Gamma(q')) \quad \forall q' \in Q$$

Since  $\Gamma$  is a bijection, we have that  $\tilde{c}(p, \Gamma(q_p)) \leq \tilde{c}(p, q)$  for all  $q \in Q$ . Since  $p$  was arbitrarily chosen, it follows that

$$c_Q(p) = \min_{q \in Q} c(p, q) = \tilde{c}(p, \Gamma(q_p)) = \min_{q \in Q} \tilde{c}(p, q) = \tilde{c}_Q(p) \quad \forall p \in \Delta$$

To sum up,  $\tilde{c}_Q = c_Q$  and  $\tilde{c}_Q^{-1}(0) = c_Q^{-1}(0) = Q$ . In turn, since  $c_Q$  is grounded, lower semicontinuous and convex, this implies that  $\tilde{c}_Q$  is grounded, lower semicontinuous and convex. Since  $\Gamma$  is a bijection, we can conclude that (12) holds with  $\tilde{c}$  in place of  $c$  and (13) holds with  $\tilde{c}_Q$  in place of  $c_Q$ .

We are left to show that  $\tilde{c}(p, q) = 0$  if and only if  $p = q$ . Since  $c_q^{-1}(0)$  is a singleton for all  $q \in Q$  and  $\Gamma$  is a bijection, if  $\tilde{c}(p, q) = 0$ , then  $c(p, \Gamma^{-1}(q)) = 0$ , yielding that  $p = \Gamma(\Gamma^{-1}(q)) = q$ . On the other hand,  $\tilde{c}(q, q) = c(q, \Gamma^{-1}(q)) = 0$ . We can conclude that  $\tilde{c}(p, q) = 0$  if and only if  $p = q$ , proving that  $\tilde{c}$  is a statistical distance for  $Q$ . ■

### A.1.3 Proof of Theorem 2 and Proposition 7

**Proof of Theorem 2** We only prove (i) implies (ii), the converse being routine.<sup>35</sup> We proceed by steps.

*Step 1.*  $\succsim_Q^*$  agrees with  $\succsim_{Q'}^*$  on  $X$  for all  $Q, Q' \in \mathcal{Q}$ . In particular, there exists an affine and onto function  $u : X \rightarrow \mathbb{R}$  representing  $\succsim_Q^*$  for all  $Q \in \mathcal{Q}$ .

*Proof of the Step* Let  $Q, Q' \in \mathcal{Q}$  be such that  $Q \supseteq Q'$ . Note that  $\succsim_Q^*$  and  $\succsim_{Q'}^*$ , restricted to  $X$ , satisfy weak order, continuity and risk independence. By Herstein and Milnor (1953) and since  $\succsim_Q^*$  and  $\succsim_{Q'}^*$  are non-trivial, there exist two non-constant affine functions  $u_Q, u_{Q'} : X \rightarrow \mathbb{R}$  which represent  $\succsim_Q^*$  and  $\succsim_{Q'}^*$ , respectively. Since  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  is monotone in model ambiguity, we have that

$$u_Q(x) \geq u_Q(y) \implies u_{Q'}(x) \geq u_{Q'}(y)$$

By Corollary B.3 of Ghirardato et al. (2004),  $u_Q$  and  $u_{Q'}$  are equal up to an affine and positive transformation. Next, fix  $\bar{q} \in \Delta^\sigma$ . Set  $u = u_{\bar{q}}$ . Given any other  $q \in \Delta^\sigma$ , consider  $\bar{Q} \in \mathcal{Q}$  such that  $\bar{Q} \supseteq \{\bar{q}, q\}$ . By the previous part, it follows that  $u_{\bar{Q}}, u_q$  and  $u_{\bar{q}}$  are equal up to an affine and positive transformation. Given that  $q$  was arbitrarily chosen, we can set  $u = u_q$  for all  $q \in \mathcal{Q}$ . Similarly, given a generic  $Q \in \mathcal{Q}$ , select  $q \in Q$ . Since  $Q \supseteq \{q\}$ , it follows that we can set  $u = u_Q$ . Since each  $\succsim_Q^*$  is unbounded for all  $Q \in \mathcal{Q}$ , we have that  $u$  is onto.  $\square$

*Step 2.* For each  $q \in \Delta^\sigma$  there exists a normalized, monotone, translation invariant and concave functional  $I_q : B_0(\Sigma) \rightarrow \mathbb{R}$  such that

$$f \succsim_q^* g \iff I_q(u(f)) \geq I_q(u(g)) \quad (36)$$

Moreover, there exists a unique grounded, lower semicontinuous and convex function  $c_q : \Delta \rightarrow [0, \infty]$  such that

$$I_q(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c_q(p) \right\} \quad \forall \varphi \in B_0(\Sigma) \quad (37)$$

*Proof of the Step* Fix  $q \in \Delta^\sigma$ . Since  $\succsim_q^*$  is an unbounded dominance relation which is complete, we have that  $\succsim_q^*$  is a variational preference. By the proof of Theorem 3 and Proposition 6 of Maccheroni et al. (2006) and Step 1, there exists an onto and affine function  $u_q : X \rightarrow \mathbb{R}$ , which can be set to be equal to  $u$ , and, given  $u$ , a unique grounded, lower semicontinuous and convex function  $c_q : \Delta \rightarrow [0, \infty]$  such that (37) and (36) hold.  $\square$

Define  $c : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  by  $c(p, q) = c_q(p)$  for all  $(p, q) \in \Delta \times \Delta^\sigma$ .

*Step 3.* For each  $Q \in \mathcal{Q}$  we have that  $f \succsim_Q^* g$  if and only if  $f \succsim_q^* g$  for all  $q \in Q$ . In particular,

<sup>35</sup>The only exception is the proof that the representation implies subjective  $Q$ -coherence. This is a consequence of Theorem 2.4.18 in Zaliñescu (2002) paired with Lemma 32 of Maccheroni et al. (2006).

we have that

$$f \succsim_Q^* g \iff \min_{p \in \Delta} \left\{ \int u(f) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \quad \forall q \in Q \quad (38)$$

*Proof of the Step* Fix  $Q \in \mathcal{Q}$ . Since  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  is monotone in model ambiguity, we have that

$$f \succsim_Q^* g \implies f \succsim_q^* g \quad \forall q \in Q$$

Since  $\{\succsim_Q^*\}_{Q \in \mathcal{Q}}$  is  $Q$ -separable, we can conclude that  $f \succsim_Q^* g$  if and only if  $f \succsim_q^* g$  for all  $q \in Q$ . By Step 2 and the definition of  $c$ , (38) follows.  $\square$

*Step 4.*  $\succsim_Q^*$  agrees with  $\succsim_Q$  on  $X$  for all  $Q \in \mathcal{Q}$ . Moreover,  $\succsim_Q$  is represented by the function  $u$  of Step 1.

*Proof of the Step* Fix  $Q \in \mathcal{Q}$ . Note that  $\succsim_Q^*$  and  $\succsim_Q$ , restricted to  $X$ , satisfy weak order, continuity and risk independence. By Herstein and Milnor (1953) and since  $\succsim_Q$  is non-trivial, there exists a non-constant affine function  $v_Q$  which represents  $\succsim_Q$ . By Step 1,  $\succsim_Q^*$  is represented by  $u$ . Since  $(\succsim_Q^*, \succsim_Q)$  jointly satisfy consistency, it follows that for each  $x, y \in X$

$$u(x) \geq u(y) \implies v_Q(x) \geq v_Q(y)$$

By Corollary B.3 of Ghirardato et al. (2004),  $v_Q$  and  $u$  are equal up to an affine and positive transformation. So we can set  $v_Q = u$ , proving the statement.  $\square$

*Step 5.* For each  $Q \in \mathcal{Q}$  we have that

$$f \succsim_Q g \iff \inf_{p \in \Delta} \left\{ \int u(f) dp + \inf_{q \in Q} c(p, q) \right\} \geq \inf_{p \in \Delta} \left\{ \int u(g) dp + \inf_{q \in Q} c(p, q) \right\} \quad (39)$$

*Proof of the Step* Fix  $Q \in \mathcal{Q}$ . By Cerreia-Vioglio et al. (2011a) and since  $\succsim_Q$  is a rational preference relation, there exists a normalized, monotone and continuous functional  $I_Q : B_0(\Sigma) \rightarrow \mathbb{R}$  such that

$$f \succsim_Q g \iff I_Q(u(f)) \geq I_Q(u(g)) \quad (40)$$

By the same arguments in Steps 3 and 4 of Theorem 1, we have that  $I_Q = \inf_{q \in Q} I_q$ , yielding that

$$\begin{aligned} I_Q(\varphi) &= \inf_{q \in Q} \min_{p \in \Delta} \left\{ \int \varphi dp + c(p, q) \right\} = \inf_{q \in Q} \inf_{p \in \Delta} \left\{ \int \varphi dp + c(p, q) \right\} \\ &= \inf_{p \in \Delta} \inf_{q \in Q} \left\{ \int \varphi dp + c(p, q) \right\} = \inf_{p \in \Delta} \left\{ \int \varphi dp + \inf_{q \in Q} c(p, q) \right\} \quad \forall \varphi \in B_0(\Sigma) \end{aligned}$$

By (40), this implies that (39) holds.  $\square$

*Step 6.*  $c(p, q) = 0$  if and only if  $p = q$ .



*Proof of the Step* By Steps 2 and 5, we have that  $\succsim_q^*$  coincides with  $\succsim_q$  on  $\mathcal{F}$  for all  $q \in \Delta^\sigma$ . By Lemma 5 and since  $\succsim_q$  is subjectively  $\{q\}$ -coherent, we have that  $\operatorname{argmin} c(\cdot, q) = \operatorname{argmin} c_q = \{q\}$ .  $\square$

*Step 7.*  $\operatorname{dom} c(\cdot, q) \subseteq \Delta^{\ll}(q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$  and for all  $Q \in \mathcal{Q}$ .

*Proof of the Step* By the previous part of the proof, we have that  $\succsim_q^*$  coincides with  $\succsim_q$  on  $\mathcal{F}$  for all  $q \in \Delta^\sigma$ . By Lemma 6 and since  $\succsim_q^*$  is objectively  $\{q\}$ -coherent, we can conclude that  $\operatorname{dom} c(\cdot, q) \subseteq \Delta^{\ll}(q) \subseteq \Delta^{\ll}(Q)$  for all  $q \in Q$  and for all  $Q \in \mathcal{Q}$ .  $\square$

*Step 8.*  $c$  is jointly lower semicontinuous.

*Proof of the Step* Define the map  $J : B_0(\Sigma) \times \Delta^\sigma \rightarrow \mathbb{R}$  by  $J(\varphi, q) = I_q(\varphi)$  for all  $q \in Q$ . Observe that, for each  $(p, q) \in \Delta \times \Delta^\sigma$ ,

$$c(p, q) = c_q(p) = \sup_{\varphi \in B_0(\Sigma)} \left\{ I_q(\varphi) - \int \varphi dp \right\} = \sup_{\varphi \in B_0(\Sigma)} \left\{ J(\varphi, q) - \int \varphi dp \right\} \quad (41)$$

We begin by observing that  $J$  is lower semicontinuous in the second argument. Note that for each  $\varphi \in B_0(\Sigma)$  and for each  $q \in \Delta^\sigma$

$$J(\varphi, q) = I_q(\varphi) = u(x_{f,q}) \quad \text{where } f \in \mathcal{F} \text{ is s.t. } \varphi = u(f)$$

Fix  $\varphi \in B_0(\Sigma)$  and  $t \in \mathbb{R}$ . By the axiom of lower semicontinuity, the set

$$\{q \in \Delta^\sigma : J(\varphi, q) \leq t\} = \{q \in \Delta^\sigma : u(x) \geq u(x_{f,q})\} = \{q \in \Delta^\sigma : x \succsim_q^* x_{f,q}\}$$

is closed where  $x \in X$  and  $f \in \mathcal{F}$  are such that  $u(x) = t$  as well as  $u(f) = \varphi$ . Since  $\varphi$  and  $t$  were arbitrarily chosen, this yields that  $J$  is lower semicontinuous in the second argument. Since  $J$  is lower semicontinuous in the second argument, the map  $(p, q) \mapsto J(\varphi, q) - \int \varphi dp$ , defined over  $\Delta \times \Delta^\sigma$ , is jointly lower semicontinuous for all  $\varphi \in B_0(\Sigma)$ . By (41) and the definition of  $c$ , we conclude that  $c$  is jointly lower semicontinuous.  $\square$

Step 1 proves that  $u$  is affine and onto. Steps 2, 6, 7 and 8 prove that  $c$  is a jointly lower semicontinuous divergence. Steps 1, 3, 5 and 8 yield the representation of  $\succsim_Q^*$  and  $\succsim_Q$  for all  $Q \in \mathcal{Q}$ . As for uniqueness, assume that the function  $\tilde{c} : \Delta \times \Delta^\sigma \rightarrow [0, \infty]$  is a divergence which is jointly lower semicontinuous and that represents  $\succsim_Q^*$  and  $\succsim_Q$  for all  $Q \in \mathcal{Q}$ . By Proposition 6 of Maccheroni et al. (2006) and since  $\operatorname{Im} u = \mathbb{R}$  and  $\succsim_q^*$  is a variational preference for all  $q \in \Delta^\sigma$ , it follows that  $\tilde{c}(\cdot, q) = c(\cdot, q)$  for all  $q \in \Delta^\sigma$ , yielding that  $c = \tilde{c}$ .  $\blacksquare$

**Proof of Proposition 7** We only prove (i) implies (ii), the converse being routine. We keep the notation of the previous proof. Compared to Theorem 2, we only need to prove that  $c$  is jointly convex. By Lemma 2, this will yield that  $c$  is variational. Fix  $\varphi \in B_0(\Sigma)$ ,  $q, q' \in \Delta^\sigma$

and  $\lambda \in (0, 1)$ . By model hybridization aversion and since  $u$  is affine, we have that

$$\begin{aligned} J(\varphi, \lambda q + (1 - \lambda) q') &= u(x_{f, \lambda q + (1 - \lambda) q'}) \leq u(\lambda x_{f, q} + (1 - \lambda) x_{f, q'}) \\ &= \lambda u(x_{f, q}) + (1 - \lambda) u(x_{f, q'}) = \lambda J(\varphi, q) + (1 - \lambda) J(\varphi, q') \end{aligned}$$

where  $f \in \mathcal{F}$  is such that  $u(f) = \varphi$ . Since  $\varphi, q, q'$  and  $\lambda$  were arbitrarily chosen, this yields that  $J$  is convex in the second argument. Since  $J$  is convex in the second argument, the map  $(p, q) \mapsto J(\varphi, q) - \int \varphi dp$ , defined over  $\Delta \times \Delta^\sigma$ , is jointly convex for all  $\varphi \in B_0(\Sigma)$ . By (41) and the definition of  $c$ , we conclude that  $c$  is convex, proving the implication.  $\blacksquare$

## A.2 Other proofs

**Proof of Proposition 3** Note that  $c(\cdot, q) = \lambda D_\phi(\cdot || q)$  is Shur convex (with respect to  $q$ ) for all  $q \in Q$ . Consider  $A, B \in \Sigma$ . Assume that  $q(A) \geq q(B)$  for all  $q \in Q$ . Let  $q \in Q$ . Consider  $x, y \in X$  such that  $x \succ y$ . It follows that

$$\int v(u(xAy)) dq \geq \int v(u(xBy)) dq$$

for each  $v : \mathbb{R} \rightarrow \mathbb{R}$  increasing and concave. By Theorem 2 of Cerreia-Vioglio et al. (2012) and since  $q$  was arbitrarily chosen, it follows that

$$\min_{p \in \Delta} \left\{ \int u(xAy) dp + \lambda D_\phi(p || q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(xBy) dp + \lambda D_\phi(p || q) \right\} \quad \forall q \in Q$$

yielding that  $xAy \succ^* xBy$  and, in particular,  $xAy \succ xBy$ .  $\blacksquare$

**Proof of Proposition 4** We prove the ‘‘only if’’, the converse being obvious. Define  $\succ^*$  by  $f \succ^* g$  if and only if  $\int u(f) dq \geq \int u(g) dq$  for all  $q \in Q$ . By hypothesis, the pair  $(\succ^*, \succ)$  satisfies consistency. Let  $f \not\succeq^* x$ . Then, there exists  $q \in Q$  such that  $u(x_f^q) = \int u(f) dq < u(x)$ . Hence,  $x \succ x_f^q$ . Since  $c_Q^{-1}(0) = Q$ , by Lemma 5 we have that  $x \succ f$ . So, the pair  $(\succ^*, \succ)$  satisfies default to certainty. By Theorem 4 of Gilboa et al. (2010), this pair admits the representation

$$f \succ^* g \iff \int u(f) dq \geq \int u(g) dq \quad \forall q \in Q$$

and

$$f \succ g \iff \min_{q \in Q} \int u(f) dq \geq \min_{q \in Q} \int u(g) dq$$

Note that, in the notation of Gilboa et al. (2010), we have  $C = Q$  because  $C$  is unique up to closure and convexity and  $Q$  is closed and convex.  $\blacksquare$

**Proof of Proposition 5** For each  $q \in Q$  define  $I_q : B_0(\Sigma) \rightarrow \mathbb{R}$  by

$$I_q(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c(p, q) \right\} \quad \forall \varphi \in B_0(\Sigma)$$

Recall that  $f \succ^* g$  if and only if for each  $h, l \in \mathcal{F}$  there exists  $\varepsilon > 0$  such that

$$(1 - \delta) f + \delta h \succ^* (1 - \delta) g + \delta l \quad \forall \delta \in [0, \varepsilon] \quad (42)$$

Moreover, given  $h \in \mathcal{F}$ , define  $k_h = \inf_{s \in S} u(h(s))$  and  $k^h = \sup_{s \in S} u(h(s))$ .

“Only if.” Assume that  $f \succ^* g$ . Let  $\hat{\varepsilon} > 0$ . Consider  $u(x) = k_f - \hat{\varepsilon}$  and  $u(y) = k^g + \hat{\varepsilon}$ . By definition, there exists  $\varepsilon > 0$  such that  $(1 - \delta) f + \delta x \succ^* (1 - \delta) g + \delta y$  for all  $\delta \in [0, \varepsilon]$ . Note that for each  $q \in Q$  and for each  $\delta \in [0, 1]$

$$\begin{aligned} I_q(u((1 - \delta) f + \delta x)) &= I_q((1 - \delta) u(f) + \delta u(x)) = I_q(u(f) - \delta u(f) + \delta u(x)) \\ &\leq I_q(u(f) - \delta k_f + \delta(k_f - \hat{\varepsilon})) = I_q(u(f)) - \delta \hat{\varepsilon} \end{aligned}$$

and

$$\begin{aligned} I_q(u((1 - \delta) g + \delta y)) &= I_q((1 - \delta) u(g) + \delta u(y)) = I_q(u(g) - \delta u(g) + \delta u(y)) \\ &\geq I_q(u(g) - \delta k^g + \delta(k^g + \hat{\varepsilon})) = I_q(u(g)) + \delta \hat{\varepsilon} \end{aligned}$$

It follows that for each  $q \in Q$  and for each  $\delta \in [0, \varepsilon]$

$$I_q(u(f)) - I_q(u(g)) - 2\delta \hat{\varepsilon} \geq I_q(u((1 - \delta) f + \delta x)) - I_q(u((1 - \delta) g + \delta y)) \geq 0$$

If we set  $\delta = \varepsilon > 0$ , then  $I_q(u(f)) \geq I_q(u(g)) + 2\varepsilon \hat{\varepsilon}$  for all  $q \in Q$ , proving the statement.

“If.” Let  $f, g \in \mathcal{F}$ . Assume there exists  $\varepsilon > 0$  such that  $I_q(u(f)) \geq I_q(u(g)) + \varepsilon$  for all  $q \in Q$ . Consider  $h, l \in \mathcal{F}$ . Note that for each  $q \in Q$  and for each  $\delta \in [0, 1]$

$$\begin{aligned} I_q(u((1 - \delta) f + \delta h)) &= I_q((1 - \delta) u(f) + \delta u(h)) = I_q(u(f) - \delta u(f) + \delta u(h)) \\ &= I_q(u(f) + \delta(u(h) - u(f))) \\ &\geq I_q(u(f) + \delta(k_h - k^f)) = I_q(u(f)) + \delta(k_h - k^f) \end{aligned}$$

and

$$\begin{aligned} I_q(u((1 - \delta) g + \delta l)) &= I_q((1 - \delta) u(g) + \delta u(l)) = I_q(u(g) - \delta u(g) + \delta u(l)) \\ &= I_q(u(g) + \delta(u(l) - u(g))) \\ &\leq I_q(u(g) + \delta(k^l - k_g)) = I_q(u(g)) + \delta(k^l - k_g) \end{aligned}$$

It follows that for each  $q \in Q$  and for each  $\delta \in [0, 1]$

$$\begin{aligned} I_q(u((1-\delta)f + \delta h)) - I_q(u((1-\delta)g + \delta l)) &\geq I_q(u(f)) + \delta(k_h - k^f) - I_q(u(g)) - \delta(k^l - k_g) \\ &\geq \varepsilon + \delta\hat{\varepsilon} \end{aligned}$$

where  $\hat{\varepsilon} = k_h - k^f - k^l + k_g$ . We have two cases:

1.  $\hat{\varepsilon} \geq 0$ . In this case,  $I_q(u((1-\delta)f + \delta h)) - I_q(u((1-\delta)g + \delta l)) > 0$  for all  $\delta \in [0, 1]$  and all  $q \in Q$ , proving (42).
2.  $\hat{\varepsilon} < 0$ . In this case,  $I_q(u((1-\delta)f + \delta h)) - I_q(u((1-\delta)g + \delta l)) > 0$  for all  $\delta \in [0, -\varepsilon/2\hat{\varepsilon}]$  and all  $q \in Q$ , proving (42).

This completes the proof of the result. ■

**Proof of Lemma 4** “If.” Given  $q \in Q$ , if  $c(p, q) = \infty$  for all  $p \notin Q$ , then  $c_Q(p) = \infty$  for all  $p \notin Q$ . Since  $c_Q(p) = 0$  for all  $p \in Q$ , we conclude that  $c_Q(p) = \delta_Q(p)$  for all  $p \in \Delta$ . “Only if.” Conversely, for each  $q \in Q$  we have that  $c(p, q) \geq c_Q(p) = \delta_Q(p) = \infty$  for all  $p \notin Q$ . ■

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## B Online Appendix

### B.1 Statistical distances and divergences

We begin by proving Lemma 1. We then move to Lemma 2.

**Proof of Lemma 1** Let  $c$  be a variational statistical distance for  $Q$ . If  $q \in Q$ , then  $0 \leq c_Q(q) \leq c(q, q) = 0$  and so  $q \in c_Q^{-1}(0)$ , proving that  $Q \subseteq c_Q^{-1}(0)$ . As to the converse inclusion, let  $p \in c_Q^{-1}(0)$ , so that  $\min_{q \in Q} c(p, q) = c_Q(p) = 0$ . It follows that there exists  $q_p \in Q$  such that  $c(p, q_p) = \min_{q \in Q} c(p, q) = 0$ . Since  $c$  is a statistical distance for  $Q$ ,  $p = q_p$  and so  $p \in Q$ . We conclude that  $c_Q^{-1}(0) = Q$ . ■

In order to prove Lemma 2, we substantially need to prove that the function  $c_Q : \Delta \rightarrow [0, \infty]$ , defined by  $c_Q(p) = \min_{q \in Q} c(p, q)$ , is well defined, grounded, lower semicontinuous and convex. This fact follows from the following version of a well known result (see, e.g., Fiacco and Kyparisis, 1986).

**Lemma 13** *Let  $Q$  be a compact and convex subset of  $\Delta^\sigma$ . If  $c : \Delta \times Q \rightarrow [0, \infty]$  is a lower semicontinuous and convex function such that there exist  $\bar{p} \in \Delta$  and  $\bar{q} \in Q$  such that  $c(\bar{p}, \bar{q}) = 0$ , then  $c_Q : \Delta \rightarrow [0, \infty]$  defined by*

$$c_Q(p) = \min_{q \in Q} c(p, q) \quad \forall p \in \Delta$$

*is well defined, grounded, lower semicontinuous and convex.*

**Proof** Since  $c$  is lower semicontinuous and  $Q$  is non-empty and compact,  $c_Q$  is well defined. Moreover, we have that  $0 \geq c(\bar{p}, \bar{q}) \geq c_Q(\bar{p}) \geq 0$ , proving that  $c_Q$  is grounded. Even though  $c(p, q)$  might be  $\infty$  for some  $(p, q) \in \Delta \times Q$ , by the same proof of the Maximum Theorem (see, e.g., Lemma 17.30 in Aliprantis and Border, 2006), it follows that  $c_Q$  is lower semicontinuous. If  $p_1, p_2 \in \Delta$ , then define  $q_1, q_2 \in Q$  to be such that

$$c(p_1, q_1) = \min_{q \in Q} c(p_1, q) = c_Q(p_1) \quad \text{and} \quad c(p_2, q_2) = \min_{q \in Q} c(p_2, q) = c_Q(p_2)$$

Consider  $\lambda \in (0, 1)$ . Define  $p_\lambda = \lambda p_1 + (1 - \lambda) p_2$  and  $q_\lambda = \lambda q_1 + (1 - \lambda) q_2 \in Q$ . Since  $c$  is jointly convex, it follows that

$$\begin{aligned} c_Q(p_\lambda) &= \min_{q \in Q} c(p_\lambda, q) \leq c(p_\lambda, q_\lambda) \leq \lambda c(p_1, q_1) + (1 - \lambda) c(p_2, q_2) \\ &= \lambda c_Q(p_1) + (1 - \lambda) c_Q(p_2) \end{aligned}$$

proving convexity. ■

**Proof of Lemma 2** We first prove the “If” part. Since  $c(q, q) = 0$  for all  $q \in Q$  and  $c$  is lower semicontinuous and convex, we have that  $c_q = c(\cdot, q)$  is grounded, lower semicontinuous

and convex for all  $q \in Q$ . By assumption  $c(p, q) = 0$  if and only if  $p = q$ , it follows that  $c$  is a statistical distance for  $Q$ . By Lemma 13 and since  $Q$  is compact and convex and  $c$  is jointly lower semicontinuous and convex and such that  $c(q, q) = 0$  for all  $q \in Q$ , then  $c_Q : \Delta \rightarrow [0, \infty]$  is well defined, grounded, lower semicontinuous and convex, proving  $c$  is a variational statistical distance for  $Q$ . As for the ‘‘Only if’’ part, it is trivial since a statistical distance for  $Q$ , by definition, satisfies (6).  $\blacksquare$

We next prove a more complete version of Lemma 3.<sup>36</sup> A piece of notation: we write  $p \sim Q$  if there exists a control measure  $q \in Q$  such that  $p \sim q$ .<sup>37</sup>

**Lemma 14** *Let  $Q$  be a compact and convex subset of  $\Delta^\sigma$ . A restricted  $\phi$ -divergence  $D_\phi : \Delta \times Q \rightarrow [0, \infty]$  is a variational divergence for  $Q$ . Moreover,*

- (i) *if  $q \in Q$ , then  $D_\phi(\cdot||q) : \Delta \rightarrow [0, \infty]$  is strictly convex;*
- (ii) *if  $p \in \Delta^\sigma$  and  $p \sim Q$ , then  $D_\phi(p||\cdot) : Q \rightarrow [0, \infty]$  is strictly convex.*

**Proof** It is well known that on  $\Delta \times \Delta^\sigma$  the function  $D_\phi$  is jointly lower semicontinuous and convex and satisfies the property

$$D_\phi(p||q) = 0 \iff p = q$$

The same properties are preserved by  $D_\phi$  restricted to  $\Delta \times Q$ . By Lemma 2, it follows that  $D_\phi : \Delta \times Q \rightarrow [0, \infty]$  is a variational statistical distance for  $Q$ . Finally, by definition, we have that  $D_\phi(p||q) = \infty$  whenever  $p \notin \Delta^\sigma(q)$ , yielding that it is a variational divergence for  $Q$ . We next prove points (i) and (ii).

(i). Consider  $q \in Q$ . Let  $p', p'' \in \Delta$  and  $\alpha \in (0, 1)$  be such that  $p' \neq p''$  and  $D_\phi(\alpha p' + (1 - \alpha)p''||q) < \infty$ . If either  $D_\phi(p'||q)$  or  $D_\phi(p''||q)$  are not finite, we trivially conclude that  $D_\phi(\alpha p' + (1 - \alpha)p''||q) < \infty = \alpha D_\phi(p'||q) + (1 - \alpha) D_\phi(p''||q)$ . Let us then assume that both  $D_\phi(p'||q)$  and  $D_\phi(p''||q)$  are finite. By definition of  $D_\phi$  and since  $\Delta^\sigma(q)$  is convex, this implies that  $p', p'' \in \Delta^\sigma(q)$  as well as  $\alpha p' + (1 - \alpha)p'' \in \Delta^\sigma(q)$ . Since  $p'$  and  $p''$  are distinct, we have that  $dp'/dq$  and  $dp''/dq$  take different values on a set of strictly positive  $q$ -measure: call it  $\tilde{S}$ . Since  $\phi$  is strictly convex, it follows that

$$\phi\left(\alpha \frac{dp'}{dq}(s) + (1 - \alpha) \frac{dp''}{dq}(s)\right) < \alpha \phi\left(\frac{dp'}{dq}(s)\right) + (1 - \alpha) \phi\left(\frac{dp''}{dq}(s)\right) \quad \forall s \in \tilde{S}$$

<sup>36</sup>Though a routine result, for the sake of completeness, we provide a proof since we did not find one allowing for  $S$  being infinite (see Topsøe, 2001, p. 178 for the finite case).

<sup>37</sup>A probability  $q \in Q$  is a *control measure* of  $Q$  if  $q' \ll q$  for all  $q' \in Q$ . When  $Q$  is a compact and convex subset of  $\Delta^\sigma$ ,  $Q$  has a control measure (see, e.g., Maccheroni and Marinacci, 2001). Such a measure might not be unique, yet any two control measures of  $Q$  are equivalent. So, the notion  $p \sim Q$  is well defined and independent of the chosen control measure.



By definition of  $D_\phi$ , this implies that

$$\begin{aligned}
D_\phi(\alpha p' + (1 - \alpha) p'' || q) &= \int_S \phi \left( \frac{d[\alpha p' + (1 - \alpha) p'']}{dq}(s) \right) dq \\
&= \int_S \phi \left( \alpha \frac{dp'}{dq}(s) + (1 - \alpha) \frac{dp''}{dq}(s) \right) dq \\
&= \int_{\tilde{S}} \phi \left( \alpha \frac{dp'}{dq}(s) + (1 - \alpha) \frac{dp''}{dq}(s) \right) dq \\
&\quad + \int_{S \setminus \tilde{S}} \phi \left( \alpha \frac{dp'}{dq}(s) + (1 - \alpha) \frac{dp''}{dq}(s) \right) dq \\
&< \alpha \int_S \phi \left( \frac{dp'}{dq}(s) \right) dq + (1 - \alpha) \int_S \phi \left( \frac{dp''}{dq}(s) \right) dq \\
&= \alpha D_\phi(p' || q) + (1 - \alpha) D_\phi(p'' || q)
\end{aligned}$$

We conclude that  $D_\phi(\cdot || q) : \Delta \rightarrow [0, \infty]$  is strictly convex.

(ii). Before starting, we make three observations.

a. Since  $Q$  is a non-empty, compact and convex subset of  $\Delta^\sigma$ , note that there exists  $\bar{q} \in Q$  such that  $q \ll \bar{q}$  for all  $q \in Q$ . Since  $p \sim Q$ , we have that  $p \sim \bar{q}$ . This implies also that  $q \ll p$  for all  $q \in Q$ .

b. If  $q \sim p$ , then  $(dp/dq)^{-1}$  is well defined almost everywhere (with respect to either  $p$  or  $q$ ) and can be chosen (after defining arbitrarily the function over a set of zero measure) to be the Radon-Nikodym derivative  $dq/dp$ .

c. Since  $\phi$  is strictly convex, if we define  $\phi^* : (0, \infty) \rightarrow [0, \infty)$  by  $\phi^*(x) = x\phi(1/x)$  for all  $x > 0$ , then also  $\phi^*$  is strictly convex. By point b, if  $p \in \Delta^\sigma$  and  $q \in Q$  are such that  $p \sim q$  and we define  $\dot{p} = dp/dq$ , then  $p(\{\dot{p} = 0\}) = 0 = q(\{\dot{p} = 0\})$  and

$$\begin{aligned}
D_\phi(p || q) &= \int_S \phi \left( \frac{dp}{dq} \right) dq = \int_{\{\dot{p}=0\}} \phi \left( \frac{dp}{dq} \right) dq + \int_{\{\dot{p}>0\}} \phi \left( \frac{dp}{dq} \right) dq \\
&= \int_{\{\dot{p}>0\}} \phi \left( \frac{1}{\left( \frac{dp}{dq} \right)^{-1}} \right) dq = \int_{\{\dot{p}>0\}} \phi^* \left( \frac{dq}{dp} \right) \frac{dp}{dq} dq \\
&= \int_{\{\dot{p}>0\}} \phi^* \left( \frac{dq}{dp} \right) dp
\end{aligned}$$

We can now prove the statement. Let  $q', q'' \in Q$  and  $\alpha \in (0, 1)$  be such that  $q' \neq q''$  and  $D_\phi(p || \alpha q' + (1 - \alpha) q'') < \infty$ . If either  $D_\phi(p || q')$  or  $D_\phi(p || q'')$  are not finite, we trivially conclude that  $D_\phi(p || \alpha q' + (1 - \alpha) q'') < \infty = \alpha D_\phi(p || q') + (1 - \alpha) D_\phi(p || q'')$ . Let us then assume that both  $D_\phi(p || q')$  and  $D_\phi(p || q'')$  are finite. By definition of  $D_\phi$ , we can conclude that  $p \ll q'$  and  $p \ll q''$ . By point a, this yields that  $q' \sim p \sim q''$  and  $p \sim \alpha q' + (1 - \alpha) q''$ . Since

$q'$  and  $q''$  are distinct, we have that  $dq'/dp$  and  $dq''/dp$  take different values on a set of strictly positive  $p$ -measure. By point c, we have that

$$p \left( \left\{ \frac{dp}{d[\alpha q' + (1 - \alpha) q'']} = 0 \right\} \right) = p \left( \left\{ \frac{dp}{dq'} = 0 \right\} \right) = p \left( \left\{ \frac{dp}{dq''} = 0 \right\} \right) = 0$$

Thus, by point c and since  $dq'/dp$  and  $dq''/dp$  take different values on a set of strictly positive  $p$ -measure and  $\phi^*$  is strictly convex, there exists a  $p$ -measure 1 set  $\tilde{S}$  such that

$$\begin{aligned} D_\phi(p|\alpha q' + (1 - \alpha) q'') &= \int_{\tilde{S}} \phi^* \left( \frac{d[\alpha q' + (1 - \alpha) q'']}{dp} \right) dp \\ &< \alpha \int_{\tilde{S}} \phi^* \left( \frac{dq'}{dp} \right) dp + (1 - \alpha) \int_{\tilde{S}} \phi^* \left( \frac{dq''}{dp} \right) dp \\ &= \alpha D_\phi(p|q') + (1 - \alpha) D_\phi(p|q'') \end{aligned}$$

proving point (ii).

## B.2 Non-convex set of structured models

Let us consider two decision makers who adopt criterion (16), the first one posits a, possibly non-convex, set of structured models  $Q$  and the second one posits its closed convex hull  $\overline{\text{co}}Q$ . So, the second decision maker considers also all the mixtures of structured models posited by the first decision maker. Next we show that their preferences over acts actually agree. It is thus without loss of generality to assume that the set of posited structured models is convex, as it was assumed in mostly of the main text. Before doing so we prove formula (17). Observe that given a compact subset  $Q \subseteq \Delta^\sigma$ , be that convex or not, we have

$$\begin{aligned} \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} &= \min_{p \in \Delta} \min_{q \in Q} \left\{ \int u(f) dp + \lambda R(p||q) \right\} \\ &= \min_{q \in Q} \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda R(p||q) \right\} \\ &= \min_{q \in Q} \phi_\lambda^{-1} \left( \int \phi_\lambda(u(f)) dq \right) \end{aligned}$$

where  $\phi_\lambda(t) = -e^{-\frac{1}{\lambda}t}$  for all  $t \in \mathbb{R}$  where  $\lambda > 0$ .

**Proposition 12** *If  $Q \subseteq \Delta^\sigma$  is compact, then for each  $f \in \mathcal{F}$*

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} = \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in \overline{\text{co}}Q} R(p||q) \right\}$$

**Proof** First observe that  $\overline{\text{co}}Q \subseteq \Delta^\sigma$ . Indeed, since  $Q$  is a compact subset of  $\Delta^\sigma$ , the set function  $\nu : \Sigma \rightarrow [0, 1]$ , defined by  $\nu(E) = \min_{q \in Q} q(E)$  for all  $E \in \Sigma$  is an exact capacity which is continuous at  $S$ . This implies that  $Q \subseteq \text{core } \nu \subseteq \Delta^\sigma$ , yielding that  $\overline{\text{co}}Q \subseteq \text{core } \nu \subseteq \Delta^\sigma$ . Given what we have shown before we can conclude that

$$\begin{aligned} \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} &= \min_{q \in Q} \phi_\lambda^{-1} \left( \int \phi_\lambda(u(f)) dq \right) \\ &= \phi_\lambda^{-1} \left( \min_{q \in Q} \left( \int \phi_\lambda(u(f)) dq \right) \right) \\ &= \phi_\lambda^{-1} \left( \min_{q \in \overline{\text{co}}Q} \left( \int \phi_\lambda(u(f)) dq \right) \right) \\ &= \min_{q \in \overline{\text{co}}Q} \phi_\lambda^{-1} \left( \int \phi_\lambda(u(f)) dq \right) \\ &= \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in \overline{\text{co}}Q} R(p||q) \right\} \end{aligned}$$

proving the statement. ■

### B.3 Main theorems: ancillary results

We begin by proving the two ancillary variational lemmas.

**Proof of Lemma 5** We actually prove that (i)  $\implies$  (ii)  $\iff$  (iii), with equivalence when  $\succsim$  is unbounded.

(i) implies (ii). Let  $f \in \mathcal{F}$ . It is enough to observe that  $c(\bar{p}) = 0$  implies

$$V(x_f^{\bar{p}}) = u(x_f^{\bar{p}}) = \int u(f) d\bar{p} + c(\bar{p}) \geq \min_{p \in \Delta} \left\{ \int u(f) dp + c(p) \right\} = V(f)$$

yielding that  $x_f^{\bar{p}} \succsim f$ .

(ii) implies (iii). Assume that  $x_f^{\bar{p}} \succsim f$  for all  $f \in \mathcal{F}$ . Since  $\succsim$  is complete and transitive, it follows that if  $x \succ x_f^{\bar{p}}$ , then  $x \succ f$ .

(iii) implies (ii). By contradiction, suppose that there exists  $f \in \mathcal{F}$  such that  $f \succ x_f^{\bar{p}}$ . Let  $x_f \in X$  be such that  $x_f \sim f$ . This implies that  $x_f \succ x_f^{\bar{p}}$  and so  $x_f \succ f$ , a contradiction.

(ii) implies (i). Let  $\succsim$  be unbounded. Assume that  $x_f^{\bar{p}} \succsim f$  for all  $f \in \mathcal{F}$ , i.e.,  $V(f) \leq \int u(f) d\bar{p}$  for all  $f \in \mathcal{F}$ . So,  $\bar{p}$  corresponds to a SEU preference that is less ambiguity averse than  $\succsim$ . By Lemma 32 of Maccheroni et al. (2006), we can conclude that  $c(\bar{p}) = 0$ . ■

**Proof of Lemma 6** We begin by observing that in proving the two implications,  $Q$  being either compact or convex plays no role.

(i) implies (ii). Let  $p \in \Delta \setminus \Delta^{\ll}(Q)$ . It follows that there exists  $A \in \Sigma$  such that  $q(A) = 0$  for all  $q \in Q$  as well as  $p(A) > 0$ . Define  $I : B_0(\Sigma) \rightarrow \mathbb{R}$  by  $I(\varphi) = \min_{p \in \Delta} \left\{ \int \varphi dp + c(p) \right\}$  for

all  $\varphi \in B_0(\Sigma)$ . Since  $u$  is unbounded, for each  $\lambda \in \mathbb{R}$  there exists  $x_\lambda \in X$  such that  $u(x_\lambda) = \lambda$ . Similarly, there exists  $y \in X$  such that  $u(y) = 0$ . For each  $\lambda \in \mathbb{R}$  define  $f_\lambda = x_\lambda A y$ . By construction, we have that  $f_\lambda \stackrel{Q}{=} y$  for all  $\lambda \in \mathbb{R}$ . This implies that  $I(\lambda 1_A) = V(f_\lambda) = V(y) = I(0) = 0$  for all  $\lambda \in \mathbb{R}$ . By Maccheroni et al. (2006) and since  $u$  is unbounded, we have that

$$c(p) = \sup_{\varphi \in B_0(\Sigma)} \left\{ I(\varphi) - \int \varphi dp \right\} \geq \sup_{\lambda \in \mathbb{R}} \{I(\lambda 1_A) - \lambda p(A)\} = \infty$$

Since  $p$  was arbitrarily chosen, it follows that  $\text{dom } c \subseteq \Delta^{\ll}(Q)$ .

(ii) implies (i). Assume that  $\text{dom } c \subseteq \Delta^{\ll}(Q)$ . If  $f \stackrel{Q}{=} g$ , then  $u(f) \stackrel{Q}{=} u(g)$ . This implies that  $u(f) \stackrel{p}{=} u(g)$  for all  $p \in \Delta^{\ll}(Q)$  and, in particular,

$$\begin{aligned} V(f) &= \min_{p \in \Delta} \left\{ \int u(f) dp + c(p) \right\} = \min_{p \in \Delta^{\ll}(Q)} \left\{ \int u(f) dp + c(p) \right\} \\ &= \min_{p \in \Delta^{\ll}(Q)} \left\{ \int u(g) dp + c(p) \right\} = \min_{p \in \Delta} \left\{ \int u(g) dp + c(p) \right\} = V(g) \end{aligned}$$

proving that  $f \sim g$ . ■

**Proof of Lemma 9** We begin by showing that  $\succeq^*$  is well defined and does not depend on the representing elements of  $\psi$  and  $\varphi$ . Assume that  $f_1, f_2, g_1, g_2 \in \mathcal{F}$  are such that  $u(f_i) = \varphi$  and  $u(g_i) = \psi$  for all  $i \in \{1, 2\}$ . It follows that  $u(f_1(s)) = u(f_2(s))$  and  $u(g_1(s)) = u(g_2(s))$  for all  $s \in S$ . By Lemma 8, this implies that  $f_1(s) \sim^* f_2(s)$  and  $g_1(s) \sim^* g_2(s)$  for all  $s \in S$ . Since  $\succsim^*$  is a preorder that satisfies monotonicity, this implies that  $f_1 \sim^* f_2$  and  $g_1 \sim^* g_2$ . Since  $\succsim^*$  is a preorder, if  $f_1 \succsim^* g_1$ , then

$$f_2 \succsim^* f_1 \succsim^* g_1 \succsim^* g_2 \implies f_2 \succsim^* g_2$$

that is,  $f_1 \succsim^* g_1$  implies  $f_2 \succsim^* g_2$ . Similarly, we can prove that  $f_2 \succsim^* g_2$  implies  $f_1 \succsim^* g_1$ . In other words,  $f_1 \succsim^* g_1$  if and only if  $f_2 \succsim^* g_2$ , proving that  $\succeq^*$  is well defined and does not depend on the representing elements of  $\psi$  and  $\varphi$ . It is immediate to prove that  $\succeq^*$  is a preorder. We next prove properties 1–5.

1. Consider  $\varphi, \psi \in B_0(\Sigma)$  and  $k \in \mathbb{R}$ . Assume that  $\varphi \succeq^* \psi$ . Let  $f, g \in \mathcal{F}$  and  $x, y \in X$  be such that  $u(f) = 2\varphi$ ,  $u(g) = 2\psi$ ,  $u(x) = 0$  and  $u(y) = 2k$ . Since  $u$  is affine, it follows that

$$\begin{aligned} u\left(\frac{1}{2}f + \frac{1}{2}x\right) &= \frac{1}{2}u(f) + \frac{1}{2}u(x) = \varphi \succeq^* \psi \\ &= \frac{1}{2}u(g) + \frac{1}{2}u(x) = u\left(\frac{1}{2}g + \frac{1}{2}x\right) \end{aligned}$$

proving that  $\frac{1}{2}f + \frac{1}{2}x \succsim^* \frac{1}{2}g + \frac{1}{2}x$ . Since  $\succsim^*$  satisfies weak c-independence and  $u$  is affine,

we have that  $\frac{1}{2}f + \frac{1}{2}y \succsim^* \frac{1}{2}g + \frac{1}{2}y$ , yielding that

$$\begin{aligned}\varphi + k &= \frac{1}{2}u(f) + \frac{1}{2}u(y) = u\left(\frac{1}{2}f + \frac{1}{2}y\right) \succeq^* u\left(\frac{1}{2}g + \frac{1}{2}y\right) \\ &= \frac{1}{2}u(g) + \frac{1}{2}u(y) = \psi + k\end{aligned}$$

2. Consider  $\varphi, \psi \in B_0(\Sigma)$  and  $\{k_n\}_{n \in \mathbb{N}} \subseteq \mathbb{R}$  such that  $k_n \uparrow k$  and  $\varphi - k_n \succeq^* \psi$  for all  $n \in \mathbb{N}$ . We have two cases:

(a)  $k > 0$ . Consider  $f, g, h \in \mathcal{F}$  such that

$$u(f) = \varphi, u(g) = \varphi - k \text{ and } u(h) = \psi$$

Since  $k > 0$  and  $k_n \uparrow k$ , there exists  $\bar{n} \in \mathbb{N}$  such that  $k_n > 0$  for all  $n \geq \bar{n}$ . Define  $\lambda_n = 1 - k_n/k$  for all  $n \in \mathbb{N}$ . It follows that  $\lambda_n \in [0, 1]$  for all  $n \geq \bar{n}$ . Since  $u$  is affine, for each  $n \geq \bar{n}$

$$u(\lambda_n f + (1 - \lambda_n)g) = \lambda_n u(f) + (1 - \lambda_n)u(g) = \varphi - k_n \succeq^* \psi = u(h)$$

yielding that  $\lambda_n f + (1 - \lambda_n)g \succsim^* h$  for all  $n \geq \bar{n}$ . Since  $\succsim^*$  satisfies continuity and  $\lambda_n \rightarrow 0$ , we have that  $g \succsim^* h$ , that is,

$$\varphi - k = u(g) \succeq^* u(h) = \psi$$

(b)  $k \leq 0$ . Since  $\{k_n\}_{n \in \mathbb{N}}$  is convergent,  $\{k_n\}_{n \in \mathbb{N}}$  is bounded. Thus, there exists  $h > 0$  such that  $k_n + h > 0$  for all  $n \in \mathbb{N}$ . Moreover,  $k_n + h \uparrow k + h > 0$ . By point 1, we also have that  $\varphi - (k_n + h) = (\varphi - k_n) - h \succeq^* \psi - h$  for all  $n \in \mathbb{N}$ . By subpoint a, we can conclude that  $(\varphi - k) - h = \varphi - (k + h) \succeq^* \psi - h$ . By point 1, we obtain that  $\varphi - k \succeq^* \psi$ .

3. Consider  $\varphi, \psi \in B_0(\Sigma)$  such that  $\varphi \geq \psi$ . Let  $f, g \in \mathcal{F}$  be such that  $u(f) = \varphi$  and  $u(g) = \psi$ . It follows that  $u(f(s)) \geq u(g(s))$  for all  $s \in S$ . By Lemma 8, this implies that  $f(s) \succsim^* g(s)$  for all  $s \in S$ . Since  $\succsim^*$  satisfies monotonicity, this implies that  $f \succsim^* g$ , yielding that  $\varphi = u(f) \succeq^* u(g) = \psi$ .
4. Consider  $k, h \in \mathbb{R}$  and  $\varphi \in B_0(\Sigma)$ . We first assume that  $k > h$  and  $k = 0$ . By point 3, we have that  $\varphi = \varphi + k \succeq^* \varphi + h$ . By contradiction, assume that  $\varphi \not\succeq^* \varphi + h$ . It follows that  $\varphi \sim^* \varphi + h$ , yielding that  $I = \{w \in \mathbb{R} : \varphi \sim^* \varphi + w\}$  is a non-empty set which contains 0 and  $h$ . We next prove that  $I$  is an unbounded interval, that is,  $I = \mathbb{R}$ . First, consider  $w_1, w_2 \in I$ . Without loss of generality, assume that  $w_1 \geq w_2$ . By point 3 and

since  $w_1, w_2 \in I$ , we have that for each  $\lambda \in (0, 1)$

$$\varphi \succeq^* \varphi + w_1 \succeq^* \varphi + (\lambda w_1 + (1 - \lambda) w_2) \succeq^* \varphi + w_2 \succeq^* \varphi$$

proving that  $\varphi \sim^* \varphi + (\lambda w_1 + (1 - \lambda) w_2)$ , that is,  $\lambda w_1 + (1 - \lambda) w_2 \in I$ . Next, we observe that  $I \cap (-\infty, 0) \neq \emptyset \neq I \cap (0, \infty)$ . Since  $h \in I$  and  $h < 0$ , we have that  $I \cap (-\infty, 0) \neq \emptyset$ . Since  $I$  is an interval and  $0, h \in I$ , we have that  $h/2 \in I$ . By point 1 and since  $\varphi \sim^* \varphi + h/2$ , we have that  $\varphi - h/2 \sim^* (\varphi + h/2) - h/2 = \varphi$ , proving that  $0 < -h/2 \in I \cap (0, \infty)$ . By definition of  $I$ , note that if  $w \in I \setminus \{0\}$ , then  $\varphi + w \sim^* \varphi$ . By point 1 and since  $w/2 \in I$  and  $\succeq^*$  is a preorder, we have that  $(\varphi + w) + w/2 \sim^* \varphi + w/2 \sim^* \varphi$ , that is,  $\frac{3}{2}w, \frac{1}{2}w \in I$ . Since  $I$  is an interval, we have that either  $[\frac{3}{2}w, \frac{1}{2}w] \subseteq I$  if  $w < 0$  or  $[\frac{1}{2}w, \frac{3}{2}w] \subseteq I$  if  $w > 0$ . This will help us in proving that  $I$  is unbounded from below and above. By contradiction, assume that  $I$  is bounded from below and define  $m = \inf I$ . Since  $I \cap (-\infty, 0) \neq \emptyset$ , we have that  $m < 0$ . Consider  $\{w_n\}_{n \in \mathbb{N}} \subseteq I \cap (-\infty, 0)$  such that  $w_n \downarrow m$ . Since  $[\frac{3}{2}w_n, \frac{1}{2}w_n] \subseteq I$  for all  $n \in \mathbb{N}$ , it follows that  $m \leq \frac{3}{2}w_n$  for all  $n \in \mathbb{N}$ . By passing to the limit, we obtain that  $m \leq \frac{3}{2}m < 0$ , a contradiction. By contradiction, assume that  $I$  is bounded from above and define  $M = \sup I$ . Since  $I \cap (0, \infty) \neq \emptyset$ , we have that  $M > 0$ . Consider  $\{w_n\}_{n \in \mathbb{N}} \subseteq I \cap (0, \infty)$  such that  $w_n \uparrow M$ . Since  $[\frac{1}{2}w_n, \frac{3}{2}w_n] \subseteq I$  for all  $n \in \mathbb{N}$ , it follows that  $M \geq \frac{3}{2}w_n$  for all  $n \in \mathbb{N}$ . By passing to the limit, we obtain that  $M \geq \frac{3}{2}M > 0$ , a contradiction. To sum up,  $I$  is a non-empty unbounded interval, that is,  $I = \mathbb{R}$ . This implies that  $\varphi \sim^* \varphi + w$  for all  $w \in \mathbb{R}$ . In particular, select  $w_1 = \|\varphi\|_\infty + 1$  and  $w_2 = -\|\varphi\|_\infty - 1$ . Since  $\succeq^*$  is a preorder, we have that  $\varphi + w_1 \sim^* \varphi + w_2$ . Moreover,  $\varphi + w_1 \geq 1 > -1 \geq \varphi + w_2$ . By point 3, this implies that  $\varphi + w_1 \succeq^* 1 \succeq^* -1 \succeq^* \varphi + w_2$ . Since  $\succeq^*$  is a preorder and  $\varphi + w_1 \sim^* \varphi + w_2$ , we can conclude that  $1 \sim^* -1$ . Note also that there exist  $x, y \in X$  such that  $u(x) = 1$  and  $u(y) = -1$ . By Lemma 8, this implies that  $x \succ^* y$ . By definition of  $\succeq^*$  and since  $u(x) = 1 \sim^* -1 = u(y)$ , we also have that  $y \succ^* x$ , a contradiction. Thus, we proved that if  $k > h$  and  $k = 0$ , then  $\varphi + k \succ^* \varphi + h$ . Assume simply that  $k > h$ . This implies that  $0 > h - k$  and  $\varphi \succ^* \varphi + (h - k)$ . By point 1, we can conclude that  $\varphi + k \succ^* \varphi + (h - k) + k = \varphi + h$ .

5. Consider  $\varphi, \psi, \xi \in B_0(\Sigma)$  and  $\lambda \in (0, 1)$ . Assume that  $\varphi \succeq^* \xi$  and  $\psi \succeq^* \xi$ . Let  $f, g, h \in \mathcal{F}$  be such that  $u(f) = \varphi$ ,  $u(g) = \psi$  and  $u(h) = \xi$ . By assumption and definition of  $\succeq^*$ , we have that  $f \succeq^* h$  and  $g \succeq^* h$ . Since  $\succeq^*$  satisfies convexity and  $u$  is affine, this implies that  $\lambda f + (1 - \lambda)g \succeq^* h$ , yielding that  $\lambda\varphi + (1 - \lambda)\psi = \lambda u(f) + (1 - \lambda)u(g) = u(\lambda f + (1 - \lambda)g) \succeq^* u(h) = \xi$ .

Points 1–5 prove the first part of the statement. Finally, consider  $\varphi, \psi \in B_0(\Sigma)$ . Note that

there exist a partition  $\{A_i\}_{i=1}^n$  of  $S$  and  $\{\alpha_i\}_{i=1}^n$  and  $\{\beta_i\}_{i=1}^n$  in  $\mathbb{R}$  such that

$$\varphi = \sum_{i=1}^n \alpha_i 1_{A_i} \text{ and } \psi = \sum_{i=1}^n \beta_i 1_{A_i}$$

Note that  $\{s \in S : \varphi(s) \neq \psi(s)\} = \cup_{i \in \{1, \dots, n\} : \alpha_i \neq \beta_i} A_i$ . Since  $\varphi \stackrel{Q}{=} \psi$ , we have that  $q(A_i) = 0$  for all  $q \in Q$  and for all  $i \in \{1, \dots, n\}$  such that  $\alpha_i \neq \beta_i$ . Since  $u$  is unbounded, define  $\{x_i\}_{i=1}^n \subseteq X$  to be such that  $u(x_i) = \alpha_i$  for all  $i \in \{1, \dots, n\}$ . Since  $u$  is unbounded, define  $\{y_i\}_{i=1}^n \subseteq X$  to be such that  $y_i = x_i$  for all  $i \in \{1, \dots, n\}$  such that  $\alpha_i = \beta_i$  and  $u(y_i) = \beta_i$  otherwise. Define  $f, g : S \rightarrow X$  by  $f(s) = x_i$  and  $g(s) = y_i$  for all  $s \in A_i$  and for all  $i \in \{1, \dots, n\}$ . It is immediate to see that  $f \stackrel{Q}{=} g$  as well as  $u(f) = \varphi$  and  $u(g) = \psi$ . Since  $\succsim^*$  is objectively  $Q$ -coherent, we have that  $f \sim^* g$ , yielding that  $\varphi \sim^* \psi$  and proving the second part of the statement.  $\blacksquare$

**Proof of Lemma 11** Consider  $\varphi \in B_0(\Sigma)$ . Define  $C_\varphi = \{k \in \mathbb{R} : \varphi - k \in U(\psi)\}$ . Note that  $C_\varphi$  is non-empty. Indeed, if we set  $k = -\|\varphi\|_\infty - \|\psi\|_\infty$ , then we obtain that  $\varphi - k = \varphi + \|\varphi\|_\infty + \|\psi\|_\infty \geq 0 + \|\psi\|_\infty \geq \psi \in U(\psi)$ . By property 4 of Lemma 10, we can conclude that  $\varphi - k \in U(\psi)$ , that is,  $k \in C_\varphi$ . Since  $U(\psi)$  is convex, it follows that  $C_\varphi$  is an interval. Since  $\varphi \in B_0(\Sigma)$ , note that there exists  $\hat{k} \in \mathbb{R}$  such that  $\psi \geq \varphi - \hat{k}$ . It follows that  $\psi \succeq^* \varphi - \hat{k}$ . In particular, we can conclude that  $\psi \succ^* \varphi - (\hat{k} + \varepsilon)$  for all  $\varepsilon > 0$ . This yields that  $C_\varphi$  is bounded from above. Finally, assume that  $\{k_n\}_{n \in \mathbb{N}} \subseteq C_\varphi$  and  $k_n \uparrow k$ . By property 2 of Lemma 10, we can conclude that  $k \in C_\varphi$ . To sum up,  $C_\varphi$  is a non-empty bounded from above interval of  $\mathbb{R}$  that satisfies the property

$$\{k_n\}_{n \in \mathbb{N}} \subseteq C_\varphi \text{ and } k_n \uparrow k \implies k \in C_\varphi \quad (43)$$

The first part yields that  $\sup\{k \in \mathbb{R} : \varphi - k \in U(\psi)\} = \sup C_\varphi \in \mathbb{R}$  is well defined. By (43), we also have that  $\sup C_\varphi \in C_\varphi$ , that is,  $\sup C_\varphi = \max C_\varphi$ , proving that  $I_\psi$  is well defined. Next, we prove that  $I_\psi$  is a concave niveloid. We first show that  $I_\psi$  is monotone and translation invariant. By Proposition 2 of Cerreia-Vioglio et al. (2014), this implies that  $I_\psi$  is a niveloid. Rather than proving monotonicity, we prove that  $I_\psi$  is  $\succeq^*$  consistent.<sup>38</sup> Consider  $\varphi_1, \varphi_2 \in B_0(\Sigma)$  such that  $\varphi_1 \succeq^* \varphi_2$ . By the properties of  $\succeq^*$  and definition of  $I_\psi$ , we have that

$$\varphi_1 - I_\psi(\varphi_2) \succeq^* \varphi_2 - I_\psi(\varphi_2) \text{ and } \varphi_2 - I_\psi(\varphi_2) \in U(\psi)$$

and, in particular,  $\varphi_2 - I_\psi(\varphi_2) \succeq^* \psi$ . Since  $\succeq^*$  is a preorder, this implies that  $\varphi_1 - I_\psi(\varphi_2) \succeq^* \psi$ , that is,  $\varphi_1 - I_\psi(\varphi_2) \in U(\psi)$  and  $I_\psi(\varphi_2) \in C_{\varphi_1}$ , proving that  $I_\psi(\varphi_1) \geq I_\psi(\varphi_2)$ . We next prove translation invariance. Consider  $\varphi \in B_0(\Sigma)$  and  $k \in \mathbb{R}$ . By definition of  $I_\psi$ , we can conclude that

$$(\varphi + k) - (I_\psi(\varphi) + k) = \varphi - I_\psi(\varphi) \in U(\psi)$$

<sup>38</sup>Since if  $\varphi_1 \geq \varphi_2$ , then  $\varphi_1 \succeq^* \varphi_2$ , it follows that  $\succeq^*$  consistency implies monotonicity.

This implies that  $I_\psi(\varphi) + k \in C_{\varphi+k}$  and, in particular,  $I_\psi(\varphi + k) \geq I_\psi(\varphi) + k$ . Since  $k$  and  $\varphi$  were arbitrarily chosen, we have that

$$I_\psi(\varphi + k) \geq I_\psi(\varphi) + k \quad \forall \varphi \in B_0(\Sigma), \forall k \in \mathbb{R}$$

This yields that  $I_\psi(\varphi + k) = I_\psi(\varphi) + k$  for all  $\varphi \in B_0(\Sigma)$  and for all  $k \in \mathbb{R}$ .<sup>39</sup>

We move to prove that  $I_\psi$  is concave. Consider  $\varphi_1, \varphi_2 \in B_0(\Sigma)$  and  $\lambda \in (0, 1)$ . By definition of  $I_\psi$ , we have that

$$\varphi_1 - I_\psi(\varphi_1) \in U(\psi) \quad \text{and} \quad \varphi_2 - I_\psi(\varphi_2) \in U(\psi)$$

Since  $U(\psi)$  is convex, we have that

$$\begin{aligned} & (\lambda\varphi_1 + (1 - \lambda)\varphi_2) - (\lambda I_\psi(\varphi_1) + (1 - \lambda)I_\psi(\varphi_2)) \\ &= \lambda(\varphi_1 - I_\psi(\varphi_1)) + (1 - \lambda)(\varphi_2 - I_\psi(\varphi_2)) \in U(\psi) \end{aligned}$$

yielding that  $\lambda I_\psi(\varphi_1) + (1 - \lambda)I_\psi(\varphi_2) \in C_{\lambda\varphi_1 + (1 - \lambda)\varphi_2}$  and, in particular,  $I_\psi(\lambda\varphi_1 + (1 - \lambda)\varphi_2) \geq \lambda I_\psi(\varphi_1) + (1 - \lambda)I_\psi(\varphi_2)$ .

Finally, since  $\psi \in U(\psi)$ , note that  $0 \in C_\psi$  and  $I_\psi(\psi) \geq 0$ . By definition of  $I_\psi$ , if  $I_\psi(\psi) > 0$ , then  $\psi - I_\psi(\psi) \in U(\psi)$ , a contradiction with property 3 of Lemma 10.

1. It is routine to check that  $\bar{I}_\psi$  is a normalized concave niveloid which is  $\succeq^*$  consistent.

2. Clearly, we have that if  $\psi \sim^* \psi'$ , then  $U(\psi) = U(\psi')$ , yielding that  $I_\psi = I_{\psi'}$  and, in particular,  $I_\psi(0) = I_{\psi'}(0)$  as well as  $\bar{I}_\psi = \bar{I}_{\psi'}$ . The point trivially follows.  $\blacksquare$

**Proof of Proposition 11** We begin by observing that:

$$|ca(\Sigma)| \leq |ca_+(\Sigma) \times ca_+(\Sigma)| = |ca_+(\Sigma)| = |(0, \infty) \times \Delta^\sigma| = |\Delta^\sigma|$$

The first inequality holds because the map  $g : ca(\Sigma) \rightarrow ca_+(\Sigma) \times ca_+(\Sigma)$ , defined by  $\mu \mapsto (\mu^+, \mu^-)$ , is injective. By Theorem 1.4.5 of Srivastava (1998) and since  $\Sigma$  is non-trivial, we have that  $ca_+(\Sigma)$  is infinite, yielding that a bijection justifying the first equality exists. As to the second equality, the map  $g : ca_+(\Sigma) \setminus \{0\} \rightarrow (0, \infty) \times \Delta^\sigma$ , defined by  $\mu \mapsto (\mu(S), \mu/\mu(S))$ , is a bijection and so  $|ca_+(\Sigma) \setminus \{0\}| = |(0, \infty) \times \Delta^\sigma|$ . By Theorem 1.3.1 of Srivastava (1998), we can conclude that  $|ca_+(\Sigma)| = |ca_+(\Sigma) \setminus \{0\}| = |(0, \infty) \times \Delta^\sigma|$ . As to the last equality, by Theorem 1.4.5 and Exercise 1.5.1 of Srivastava (1998), being  $|(0, \infty)| = |(0, 1)| \leq |\Delta^\sigma|$ , we have  $|\Delta^\sigma| \leq |(0, \infty) \times \Delta^\sigma| = |(0, 1) \times \Delta^\sigma| \leq |\Delta^\sigma \times \Delta^\sigma| = |\Delta^\sigma|$ , yielding that  $|(0, \infty) \times \Delta^\sigma| = |\Delta^\sigma|$ .

We conclude that  $|ca(\Sigma)| \leq |\Delta^\sigma|$ , that is, there exists an injective map  $g : ca(\Sigma) \rightarrow \Delta^\sigma$ . Since  $Q$  is a compact and convex subset of  $\Delta^\sigma$ , there exists  $\bar{q} \in Q$  such that  $q \ll \bar{q}$  for all  $q \in Q$ .

<sup>39</sup>Observe that if  $\varphi \in B_0(\Sigma)$  and  $k \in \mathbb{R}$ , then  $-k \in \mathbb{R}$  and

$$I_\psi(\varphi) = I_\psi((\varphi + k) - k) \geq I_\psi(\varphi + k) - k$$

yielding that  $I_\psi(\varphi + k) \leq I_\psi(\varphi) + k$ .



We define  $h : V \rightarrow ca(\Sigma)$  by

$$h([\psi])(A) = \int_A \psi d\bar{q} \quad \forall A \in \Sigma$$

Note that  $h$  is well defined. For, if  $\psi' \in [\psi]$ , that is,  $\psi \stackrel{Q}{\equiv} \psi'$ , then  $\psi \stackrel{\bar{q}}{\equiv} \psi'$ , yielding that  $\int_A \psi d\bar{q} = \int_A \psi' d\bar{q}$  for all  $A \in \Sigma$ . Similarly,  $h([\psi]) = h([\psi'])$  implies that  $\psi \stackrel{\bar{q}}{\equiv} \psi'$ . Since  $q \ll \bar{q}$  for all  $q \in Q$ , this implies that  $\psi \stackrel{Q}{\equiv} \psi'$  and  $[\psi] = [\psi']$ , proving  $h$  is injective. This implies that  $\tilde{f} = g \circ h$  is a well defined injective function from  $V$  to  $\Delta^\sigma$ . Clearly, we have that  $|\Delta^\sigma| \geq |\tilde{f}(V)| \geq |[0, 1]|$ . Since  $(S, \Sigma)$  is a standard Borel space and  $Q$  is convex and  $|Q| \geq 2$ , we also have that  $[0, 1] \geq |\Delta^\sigma| \geq |Q| \geq |[0, 1]|$ . This implies that  $|V| = |\tilde{f}(V)| = |Q|$ , proving the statement.  $\blacksquare$

## B.4 Analysis of the decision criterion: missing proofs

The proof of Proposition 1 follows from the following lemma. Here, as usual,  $\phi$  is extended to  $\mathbb{R}$  by setting  $\phi(t) = +\infty$  if  $t \notin [0, \infty)$ . In particular,  $\phi^*$  is non-decreasing.

**Lemma 15** *For each  $Q \subseteq \Delta^\sigma$  and each  $\lambda > 0$ ,*

$$\inf_{p \in \Delta} \left\{ \int u(f) dp + \lambda \inf_{q \in Q} D_\phi(p||q) \right\} = \lambda \inf_{q \in Q} \sup_{\eta \in \mathbb{R}} \left\{ \eta - \int \phi^* \left( \eta - \frac{u(f)}{\lambda} \right) dq \right\}$$

for all  $u : X \rightarrow \mathbb{R}$  and all  $f : S \rightarrow X$  such that  $u \circ f$  is bounded and measurable.

**Proof** By Theorem 4.2 of Ben-Tal and Teboulle (2007), for each  $q \in \Delta^\sigma$  it holds

$$\inf_{p \in \Delta} \left\{ \int \xi dp + D_\phi(p||q) \right\} = \sup_{\eta \in \mathbb{R}} \left\{ \eta - \int \phi^*(\eta - \xi) dq \right\}$$

for all  $\xi \in L^\infty(q)$ . Then, if  $u \circ f$  is bounded and measurable, from  $u \circ f \in L^\infty(q)$  for all  $q \in \Delta^\sigma$ , it follows that

$$\begin{aligned} \inf_{p \in \Delta} \left\{ \int u(f) dp + \lambda D_\phi(p||q) \right\} &= \lambda \inf_{p \in \Delta} \left\{ \int \frac{u(f)}{\lambda} dp + D_\phi(p||q) \right\} \\ &= \lambda \sup_{\eta \in \mathbb{R}} \left\{ \eta - \int \phi^* \left( \eta - \frac{u(f)}{\lambda} \right) dq \right\} \end{aligned}$$

for all  $\lambda > 0$ , as desired. By taking the inf over  $Q$  on both sides of the equation, the statement follows.  $\blacksquare$

**Proof of Proposition 1** In view of the last lemma, it is enough to observe that, if  $f : S \rightarrow X$  is simple and measurable, then  $u \circ f$  is simple and measurable for all  $u : X \rightarrow \mathbb{R}$  and the infima are achieved.  $\blacksquare$

**Proof of Proposition 2** First, note that  $\min_{q \in Q} R(p||q) = 0$  if and only if  $p \in Q$ . Indeed, we have that

$$\min_{q \in Q} R(p||q) = 0 \iff \exists \bar{q} \in Q \text{ s.t. } R(p||\bar{q}) = 0 \iff \exists \bar{q} \in Q \text{ s.t. } p = \bar{q}$$

Define  $\lambda_n = n$  for all  $n \in \mathbb{N}$ . For each  $n \in \mathbb{N}$ , we have  $\lambda_n \min_{q \in Q} R(p||q) = 0$  if and only if  $p \in Q$ . So, for each  $p \in \Delta$ ,

$$\lim_n \lambda_n \min_{q \in Q} R(p||q) = \begin{cases} 0 & \text{if } p \in Q \\ +\infty & \text{if } p \notin Q \end{cases}$$

Since  $\lambda_n \min_{q \in Q} R(p||q) = 0$  for each  $n \in \mathbb{N}$  if and only if  $p \in Q$ , by Proposition 12 of Maccheroni et al. (2006) we have

$$\lim_n \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda_n \min_{q \in Q} R(p||q) \right\} = \min_{q \in Q} \int u(f) dq \quad \forall f \in \mathcal{F}$$

Finally, by (18), we have that for each  $f \in \mathcal{F}$

$$\begin{aligned} \min_{q \in Q} \int u(f) dq &\leq \lim_n \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda_n \min_{q \in Q} R(p||q) \right\} \\ &\leq \lim_{\lambda \uparrow \infty} \min_{p \in \Delta} \left\{ \int u(f) dp + \lambda \min_{q \in Q} R(p||q) \right\} \leq \min_{q \in Q} \int u(f) dq \end{aligned}$$

yielding the statement. ■

**Proof of Proposition 6** (i) implies (ii). By Proposition 2 of Cerreia-Vioglio (2016) and since  $\succ^*$  is unbounded, there exists a compact and convex set  $C \subseteq \Delta$  and an affine and onto map  $u : X \rightarrow \mathbb{R}$  such that

$$f \succ^* g \iff \int u(f) dq \geq \int u(g) dq \quad \forall q \in C \quad (44)$$

and

$$f \succ g \iff \min_{q \in C} \int u(f) dq \geq \min_{q \in C} \int u(g) dq \quad (45)$$

By Lemma 5 and since  $\succ$  is subjectively  $Q$ -coherent and  $\succ^*$  and  $\succ$  coincide on  $X$ , we can conclude that  $C = Q$ . If we set  $c : \Delta \times Q \rightarrow [0, \infty]$  to be  $c(p, q) = \delta_{\{q\}}(p)$  for all  $(p, q) \in \Delta \times Q$ , then it is immediate to see that  $c$  is a variational statistical distance for  $Q$ . By (44) and (45) and since  $C = Q$ , (12) and (13) follow.

(ii) implies (i). It is trivial. ■

**Proof of Proposition 8** (i) Let  $\hat{f} \in F$  be optimal. By (23), if there is  $g \in F$  such that  $g \succ_Q^* \hat{f}$ , then  $g \succ_Q \hat{f}$ , a contradiction with  $\hat{f}$  being optimal. We conclude that  $\hat{f}$  is weakly

admissible. A similar argument proves that there is no  $g \in F$  such that  $g \succ_Q^* \hat{f}$  when (24) holds.

(ii) Suppose  $\hat{f} \in F$  is the unique optimal act, that is,  $\hat{f} \succ_Q f$  for all  $f \in F \setminus \{\hat{f}\}$ . If  $g \in F$  is such that  $g \succ_Q^* \hat{f}$ , then  $g \neq \hat{f}$  and  $g \succsim_Q \hat{f}$ . In turn, this implies  $g \succsim_Q \hat{f} \succ_Q g$ , a contradiction. We conclude that  $\hat{f}$  is admissible. ■

**Proof of Proposition 9** Since  $Q \subseteq Q'$ , it follows that  $\min_{q \in Q} c(p, q) \geq \min_{q \in Q'} c(p, q)$  for all  $p \in \Delta$ . We thus have

$$\min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q} c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(f) dp + \min_{q \in Q'} c(p, q) \right\} \quad \forall f \in F$$

yielding that  $v(Q) \geq v(Q')$ . Next, fix  $Q$  and assume that the sup in (26) is achieved. Let  $\bar{f} \in F$  be such that

$$\min_{p \in \Delta} \left\{ \int u(\bar{f}) dp + \min_{q \in Q} c(p, q) \right\} = v(Q)$$

By contradiction, assume that  $\bar{f} \in F/F_Q^*$ . By Proposition 5 and since  $\bar{f} \notin F_Q^*$  and  $\bar{f} \in F$ , there exists  $g \in F$  such that  $g \succ_Q^* \bar{f}$ , that is, there exists  $\varepsilon > 0$  such that

$$\min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \geq \min_{p \in \Delta} \left\{ \int u(\bar{f}) dp + c(p, q) \right\} + \varepsilon \quad \forall q \in Q$$

Since  $g$  is finitely valued, this implies that  $v(Q) < \infty$  and

$$\begin{aligned} v(Q) &\geq \min_{p \in \Delta} \left\{ \int u(g) dp + \min_{q \in Q} c(p, q) \right\} = \min_{p \in \Delta} \min_{q \in Q} \left\{ \int u(g) dp + c(p, q) \right\} \\ &\geq \inf_{q \in Q} \min_{p \in \Delta} \left\{ \int u(g) dp + c(p, q) \right\} \geq \inf_{q \in Q} \min_{p \in \Delta} \left\{ \int u(\bar{f}) dp + c(p, q) \right\} + \varepsilon \\ &\geq \min_{p \in \Delta} \min_{q \in Q} \left\{ \int u(\bar{f}) dp + c(p, q) \right\} + \varepsilon = \min_{p \in \Delta} \left\{ \int u(\bar{f}) dp + \min_{q \in Q} c(p, q) \right\} + \varepsilon \\ &= v(Q) + \varepsilon \end{aligned}$$

a contradiction. ■

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